



Trail's End Popcorn Sales System Manual

Reference Guide for Unit Leaders

Scouting.Trails-End.com

Introduction

The Popcorn Sales System makes it easy for you to manage your Trail's End Popcorn Sale using a convenient, web-based platform. Using this platform, you can:

- Order popcorn from your Council to sell and earn needed funds for your Unit
- Add Popcorn System Users to help organize your information
- Create and manage Scout lists and sales records
- Track your Unit's online sales, print packing slips and invoices

Your Council will setup your initial account and permissions in the Popcorn System. Users with administrative access (Leaders) will be able to change data in the system (add, edit or delete). Read-only users (Members) can mostly view data in the system, and manage their own personal account information. The menus and pages you see when you are logged into the Popcorn System are determined by your role and your organizational responsibility.

Your Role – Some menus and other features are available only to Leaders. If you are a read-only user (member), these menus and features will not appear when you log into the Popcorn System. If you are the Popcorn Kernel of more than one unit, you may have multiple roles available to use.

If you have any questions, reach out to your Trail's End Sales Manager or send us an email at help@trails-end.com.

Table of Contents

Introduction.....	2
Table of Contents.....	3
Unit Checklist.....	4-5
Logging In.....	6-7
Unit Homepage.....	8-11
• Select a Sales Cycle.....	9-10
• Select a Role.....	10-11
Manage Your Profile.....	12-13
Users – Creating, Editing, Viewing and Deleting.....	14-17
Unit Scout List.....	18
Unit Popcorn Ordering.....	19-25
• Placing a Unit Order – Show-N-Sell.....	19-20
• Placing a Unit Order – Take Order.....	21-25
○ Entering Scout Orders	
Tracking Scout Sales.....	26-29
Online Selling.....	30

Unit Checklist

Use the Checklist below as a guide for administrating your Unit's Popcorn Sale.

1. Create Unit Users

(Contacts Menus)

- Add any additional unit users anytime.

2. Build your Scout List

(Scouts Menu)

- Add your Scouts to enter Scout Take Orders and track their sales for prizes

3. View your Unit's Commission

(Commissions Menu)

- View your unit's popcorn sale commission structure
- If enabled, select between the prize program or the cash only option

4. Place the Unit Popcorn Order

(Unit Order Menu)

- Enter Scout orders (Scout Tracking menu – Take Order Only)
- Enter and Submit unit order for Council to approve

5. Place the Unit Prize Order

(Side Navigation)

- Record Scouts' Show-N-Sell amounts in the Scout Tracking page
- Click the Prize Order button
 - i. *Option only available if Council uses a prize program*
- Place your Unit Prize Order

All unit orders flow through your Council

- **Scout Orders** → System reflects Scout need in your unit order
- **Unit Orders** → System reflects unit's need in Council order
- **Council Order** → Submitted to Trail's End for delivery

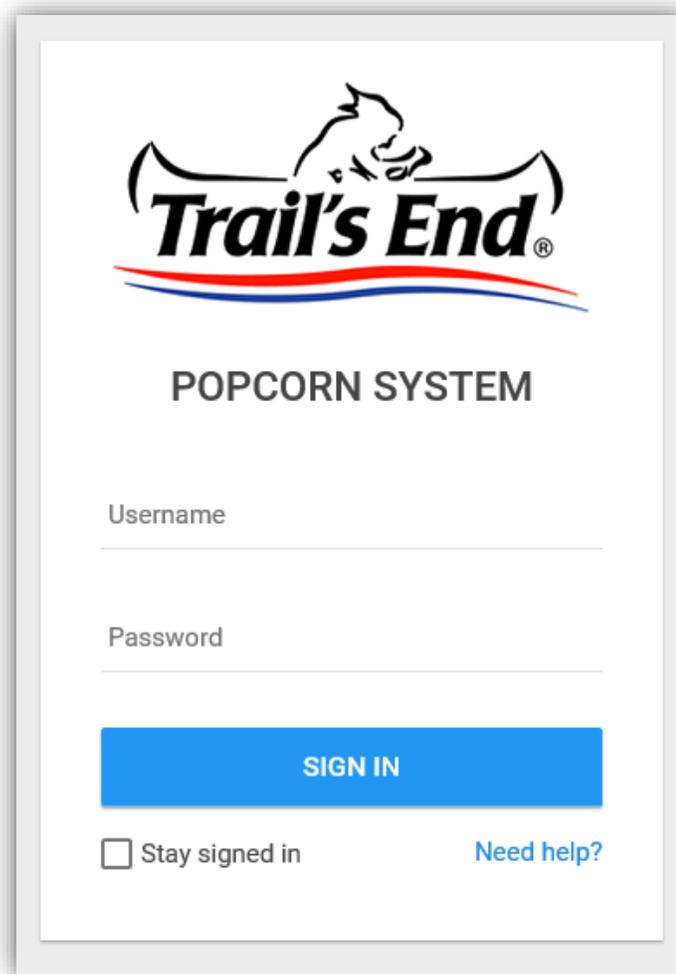
6. Reports

(Side Navigation)

- Print Packing Slips for unit and for Scouts
- Print Invoices for popcorn orders

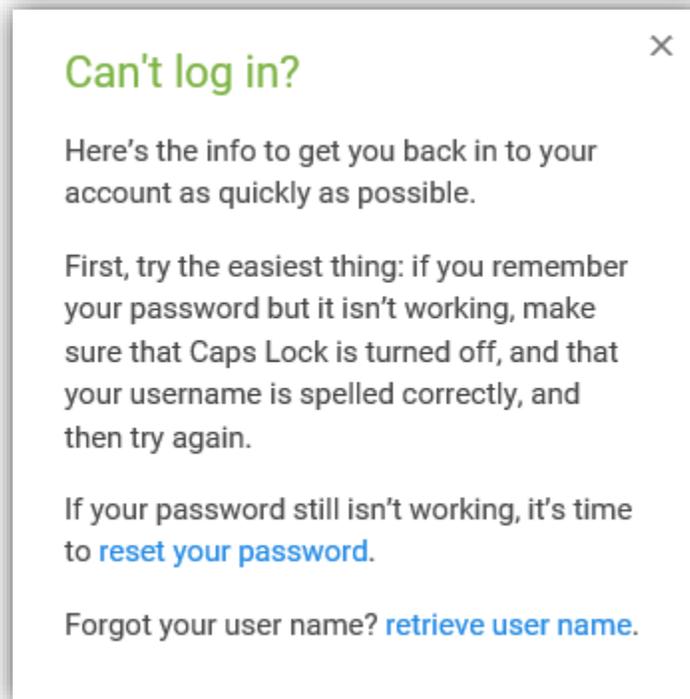
Logging In

1. Go to **Scouting.Trails-End.com** in your internet browser (Firefox and Chrome are preferred).
2. Type your Username and Password into the respective fields (if you do not have an account, please contact a Council admin user in your organization or your Trail's End Sales Manager).
3. Click the **Sign In** button



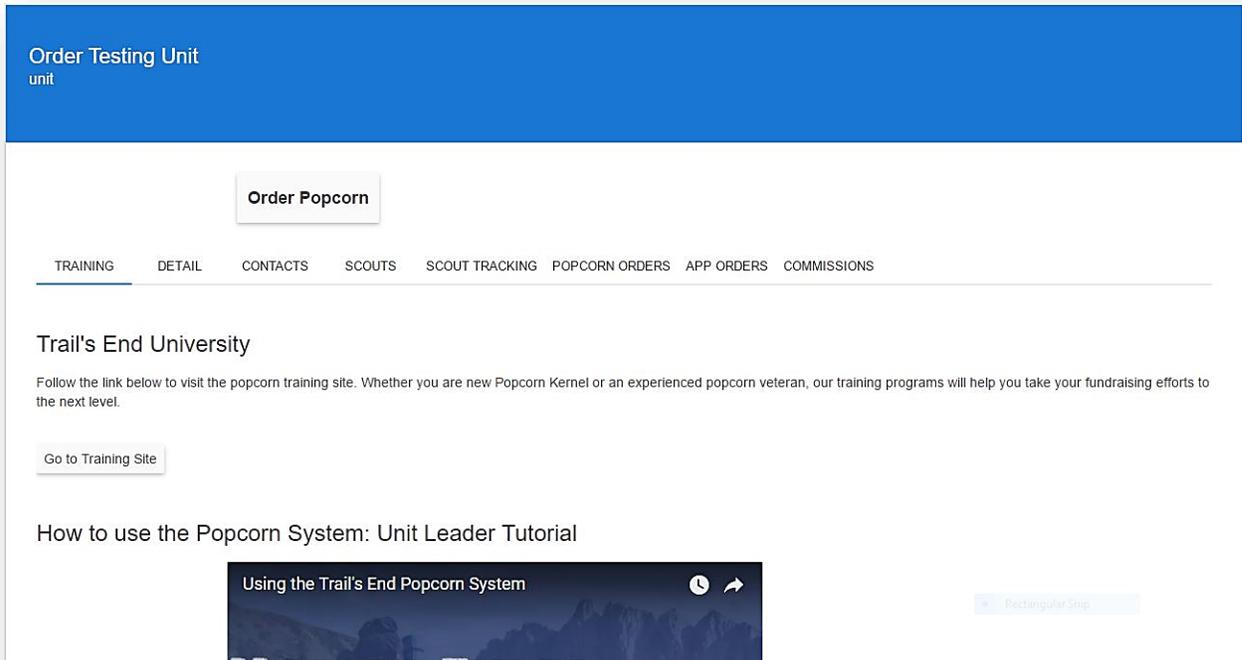
The screenshot shows the login interface for the Trail's End Popcorn System. At the top is the Trail's End logo, which features a silhouette of a person in a canoe with a dog, above the text "Trail's End" in a bold, italicized font, with a red and blue wavy line underneath. Below the logo is the text "POPCORN SYSTEM". There are two input fields: "Username" and "Password", each with a horizontal line below it. A blue button with the text "SIGN IN" is positioned below the password field. At the bottom left, there is a checkbox labeled "Stay signed in". At the bottom right, there is a blue link labeled "Need help?".

4. If you have forgotten your Username or Password, click the **Need Help?** link and follow the prompts to have your Username or Password emailed to your email address on record.

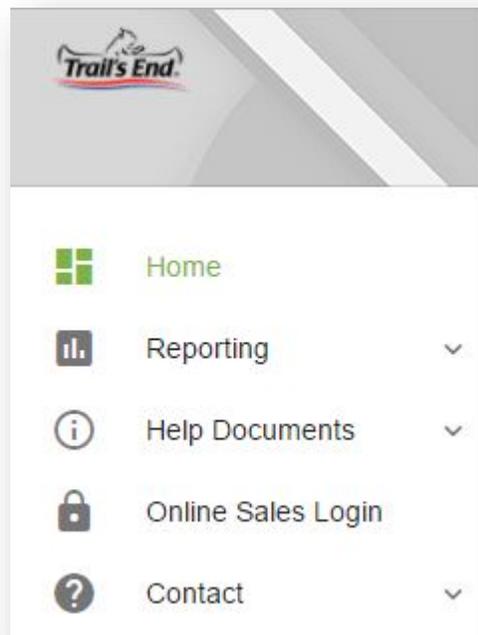


Unit Homepage

Your unit homepage has everything you need to setup your unit's sale. The links in the top navigation are in order from left to right to easily guide you through the process of getting ready to order Trail's End Popcorn.

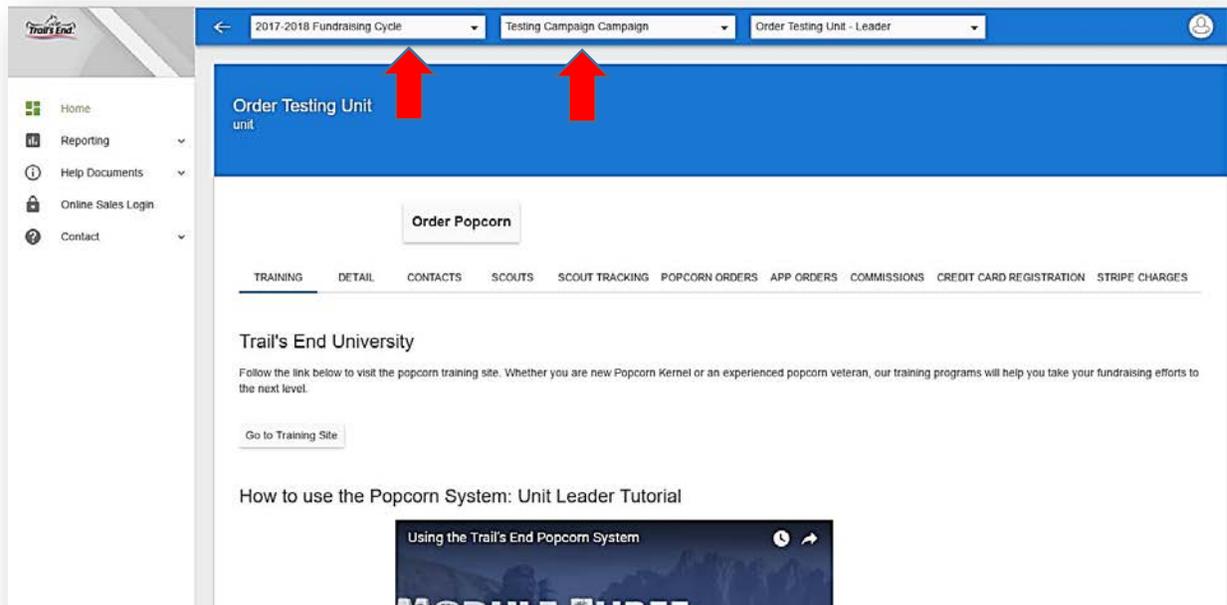


The sidebar navigation will continue to be populated with quick, helpful links and will become more robust over time.



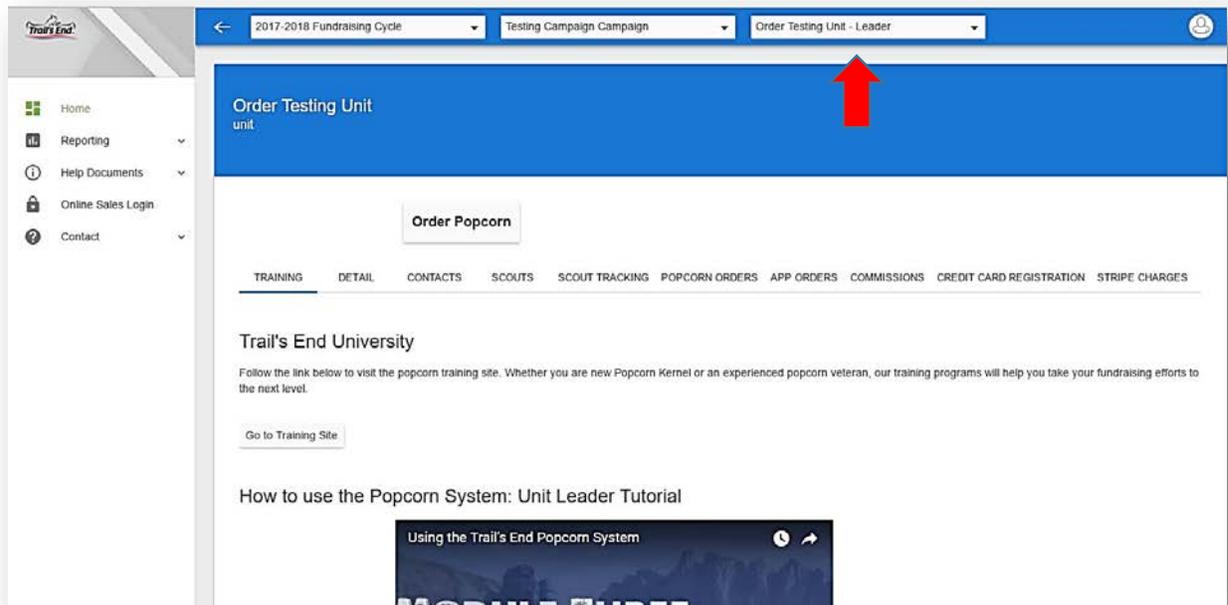
Select a Sales Cycle

1. Upon logging in, double check to make sure that the available period is set to the current year (first dropdown box). The system is set to automatically default to the current fundraising sales cycle and campaign.
2. If you would like to look at previous years' information, you can change the fundraising sales cycle and campaign by clicking on the dropdown box.



Select a Role

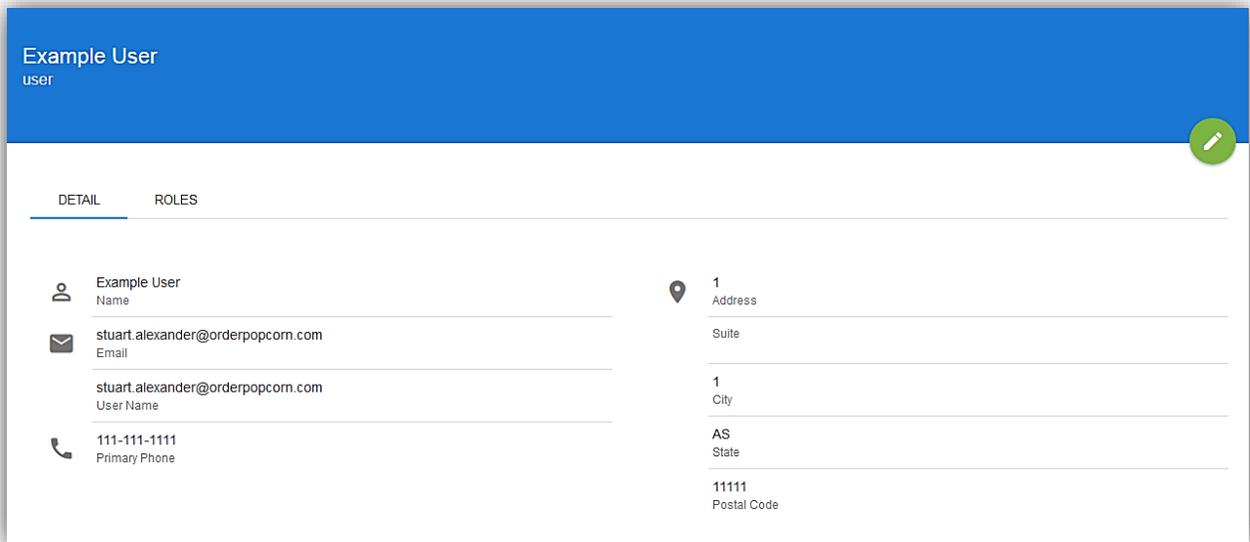
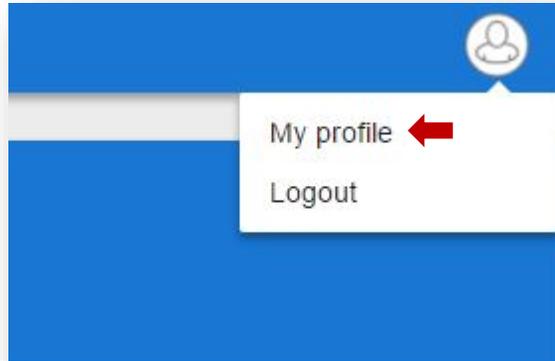
3. Depending on your access in the system, you may be assigned to one or many roles (i.e. Unit leaders can order popcorn for more than one unit). To switch between roles, click on the **third dropdown box** to switch between your unit accounts.
4. Select the role in which you want to work. The role can be switched at any time during your session.



Manage Your Profile

View Your Account Profile

1. In the top right corner, click the white circle to display a drop-down list of options.
2. Click the **My Profile** link to view your account details and your role(s) within the system.



Edit Your Profile

1. Once in your My Profile, click **Edit** button (green circle with pencil)
2. Make any necessary changes to your account details, **including updating your password**, by changing the text in the editable fields, and click the **Save** button (green circle with checkmark)
3. To leave with page without saving changes, click the **Cancel** button (red circle with X)

Example User
user

DETAIL ROLES

Example User
Name

stuart.alexander@orderpopcorn.com
Email

stuart.alexander@orderpopcorn.com
User Name

111-111-1111
Primary Phone

1
Address

Suite

1
City

AS
State

11111
Postal Code

Edit User
user

First Name
Test

Last Name
Weaver

Email
adam.walden@trails-end.com

User Name
Council.Weaver

Password

Confirm Password

Address
4485 S. Perry Worth Rd.

Suite/Apt

City
Whitestown

Zip
48075

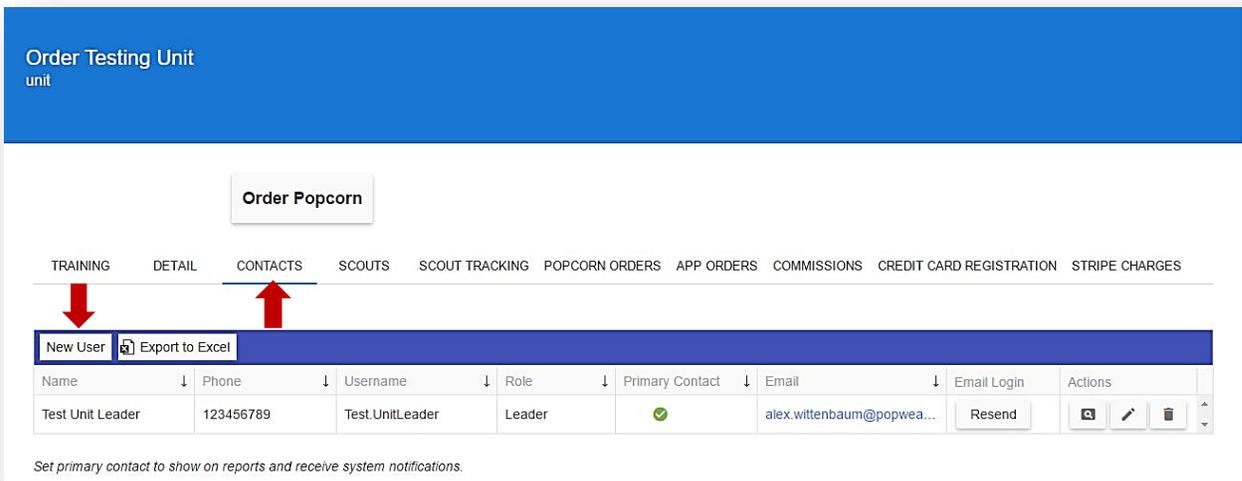
Primary Phone
260-446-1004

Indiana

Users – Creating, Editing, Viewing and Deleting from Unit

Create a Unit User

1. From the unit homepage, click the **Contacts** tab.
2. Once on the Contacts tab, click the **New User** link in the top left corner of the contact list.
3. Complete the New User form, and click the **Green Checkmark** button to create a new user, or click the **Red X** button to go back without saving.



Order Testing Unit
unit

Order Popcorn

TRAINING DETAIL **CONTACTS** SCOUTS SCOUT TRACKING POPCORN ORDERS APP ORDERS COMMISSIONS CREDIT CARD REGISTRATION STRIPE CHARGES

[New User](#) [Export to Excel](#)

Name	Phone	Username	Role	Primary Contact	Email	Email Login	Actions
Test Unit Leader	123456789	TestUnitLeader	Leader	✓	alex.wittenbaum@popwea...	Resend	

Set primary contact to show on reports and receive system notifications.

Edit a Unit User

1. From the unit homepage, click the **Contacts** tab.
2. Once on the Contacts tab, click the **Edit** button (square pencil symbol) next to the unit user you wish to edit.
3. An editable form will appear with the details of the unit User. Make edits as needed and click the **Green Checkmark** to save your changes, or click the **Red X** button to go back without saving.

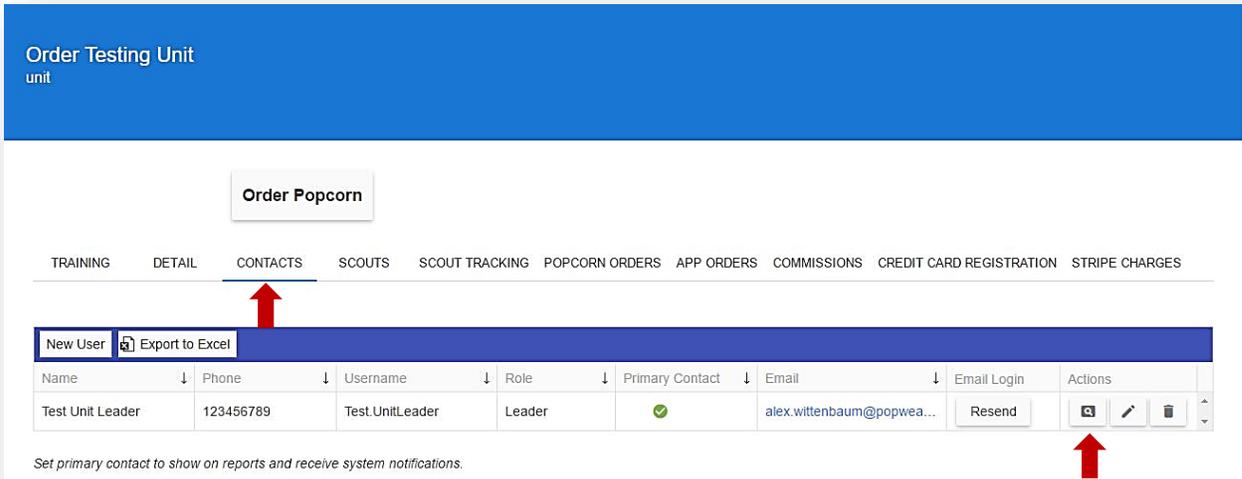
The screenshot shows the 'Order Testing Unit' interface. At the top, there is a blue header with the text 'Order Testing Unit' and 'unit'. Below this is a navigation bar with several tabs: TRAINING, DETAIL, CONTACTS, SCOUTS, SCOUT TRACKING, POPCORN ORDERS, APP ORDERS, COMMISSIONS, CREDIT CARD REGISTRATION, and STRIPE CHARGES. The 'CONTACTS' tab is selected and highlighted with a red arrow. Below the navigation bar is a table with columns: Name, Phone, Username, Role, Primary Contact, Email, Email Login, and Actions. The first row of the table contains the following data: Name: Test Unit Leader, Phone: 123456789, Username: Test.UnitLeader, Role: Leader, Primary Contact: (with a green checkmark), Email: alex.wittenbaum@popwea..., Email Login: Resend, and Actions: (with a pencil icon, a trash icon, and a dropdown arrow). A red arrow points to the pencil icon in the Actions column. Above the table, there are buttons for 'New User' and 'Export to Excel'. Below the table, there is a note: 'Set primary contact to show on reports and receive system notifications.'

The screenshot shows the 'Edit User' form. At the top, there is a blue header with the text 'Edit User' and 'user'. In the top right corner of the header, there are two circular buttons: a red one with a white 'X' and a green one with a white checkmark. The form contains several input fields for user information:

- First Name: Test
- Last Name: Unit Leader
- Email: alex.wittenbaum@popweaver.com
- User Name: Test.UnitLeader
- Address: 12345 Imaginary Way
- Suite/Apt: (empty)
- City: Indianapolis
- State: (dropdown menu)
- Zip: 12345
- Primary Phone: 123456789
- Password: (empty)
- Confirm Password: (empty)

View a Unit User

1. From the Unit homepage, click the **Contacts** tab.
2. Once on the Contacts tab, click the **View** button (magnifying glass symbol) next to the unit user you wish to view.
3. The details page of the unit User will appear to view the user's information and their assigned roles.



Order Testing Unit
unit

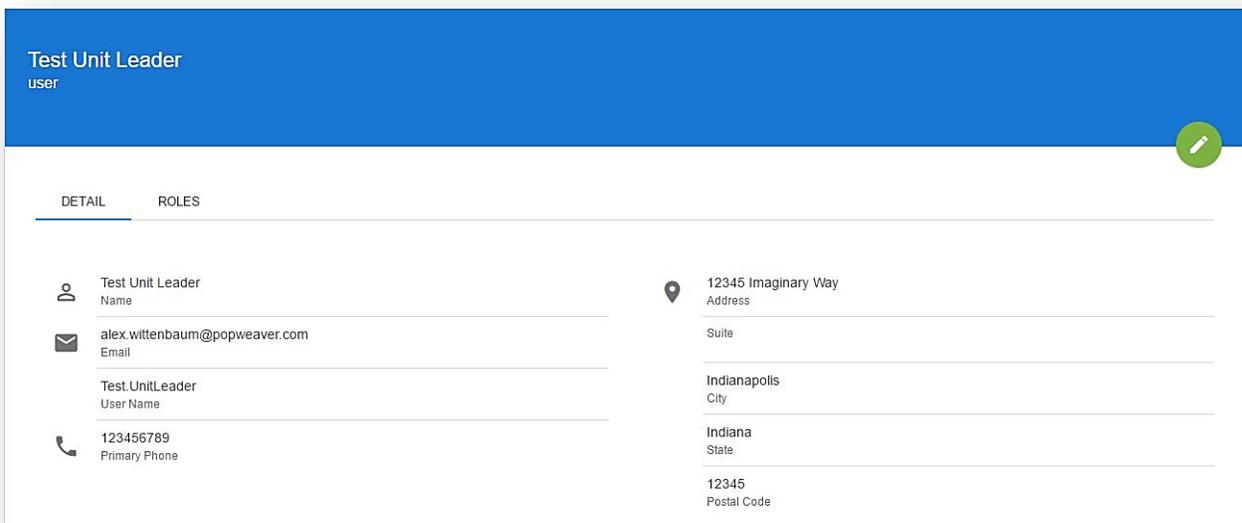
Order Popcorn

TRAINING DETAIL **CONTACTS** SCOUTS SCOUT TRACKING POPCORN ORDERS APP ORDERS COMMISSIONS CREDIT CARD REGISTRATION STRIPE CHARGES

New User Export to Excel

Name	Phone	Username	Role	Primary Contact	Email	Email Login	Actions
Test Unit Leader	123456789	Test.UnitLeader	Leader	✓	alex.wittenbaum@popwea...	Resend	  

Set primary contact to show on reports and receive system notifications.



Test Unit Leader
user

DETAIL ROLES

 Test Unit Leader
Name

 alex.wittenbaum@popweaver.com
Email

Test.UnitLeader
User Name

 123456789
Primary Phone

 12345 Imaginary Way
Address

Suite

Indianapolis
City

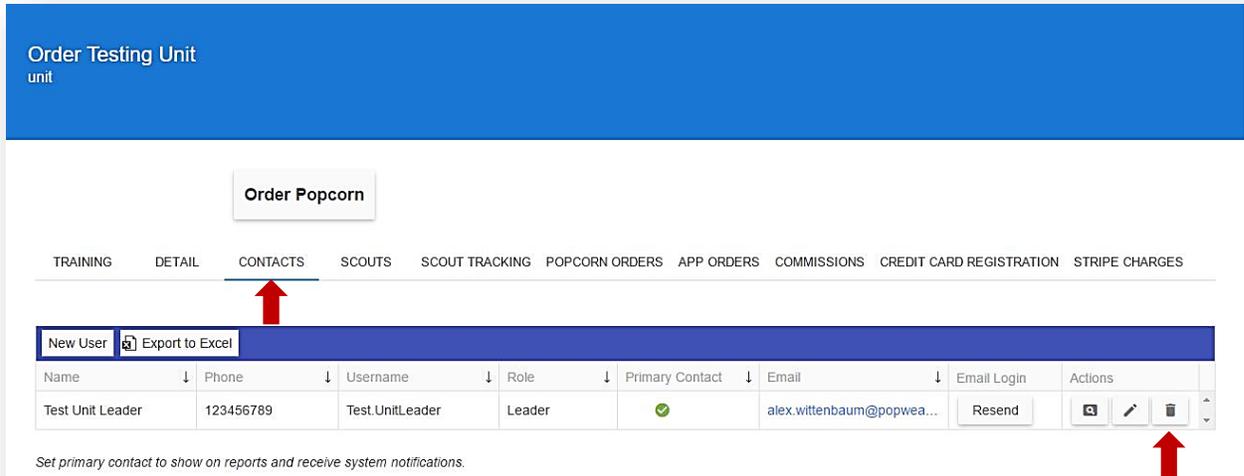
Indiana
State

12345
Postal Code

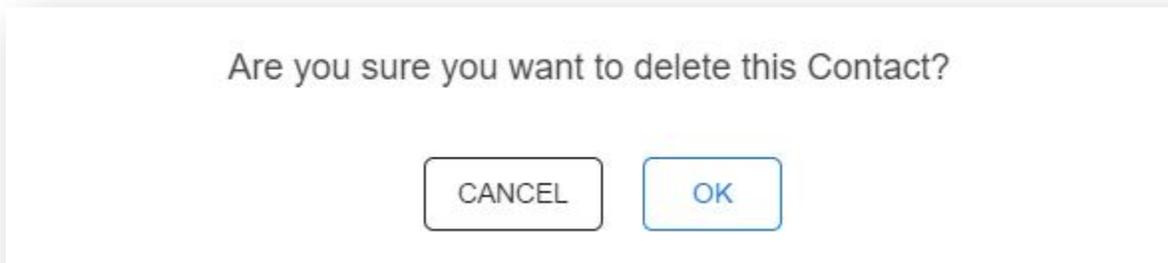
Delete a Unit User

1. From the unit homepage, click the **Contacts** tab.
2. Once on the Contacts tab, click the **Delete** button (trashcan symbol) next to the unit user you wish to delete.
3. A pop-up will appear asking to confirm your decision to delete, or to cancel the action.

**Please note that deleting a user cannot be undone.*



The screenshot shows the 'Order Testing Unit' interface. At the top, there is a blue header with the text 'Order Testing Unit unit'. Below this is a navigation bar with several tabs: TRAINING, DETAIL, CONTACTS, SCOUTS, SCOUT TRACKING, POPCORN ORDERS, APP ORDERS, COMMISSIONS, CREDIT CARD REGISTRATION, and STRIPE CHARGES. The 'CONTACTS' tab is selected and highlighted with a red arrow pointing to it. Below the navigation bar is a table with columns: Name, Phone, Username, Role, Primary Contact, Email, Email Login, and Actions. The table contains one entry: 'Test Unit Leader' with phone number '123456789', username 'Test.UnitLeader', role 'Leader', and email 'alex.wittenbaum@popwea...'. The 'Actions' column for this entry contains a 'Resend' button and a trash can icon, which is highlighted with a red arrow. Above the table, there are buttons for 'New User' and 'Export to Excel'. A red arrow also points to the 'CONTACTS' tab in the navigation bar.



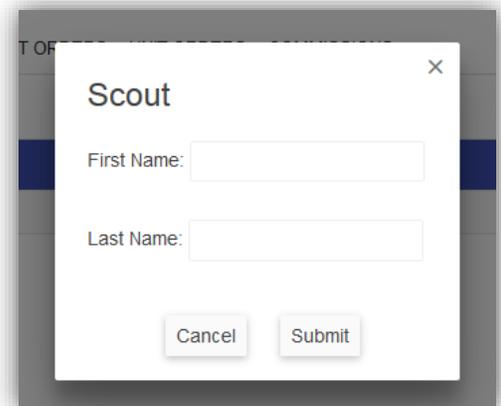
The screenshot shows a confirmation dialog box with the text 'Are you sure you want to delete this Contact?'. Below the text are two buttons: 'CANCEL' and 'OK'.

Unit Scout List

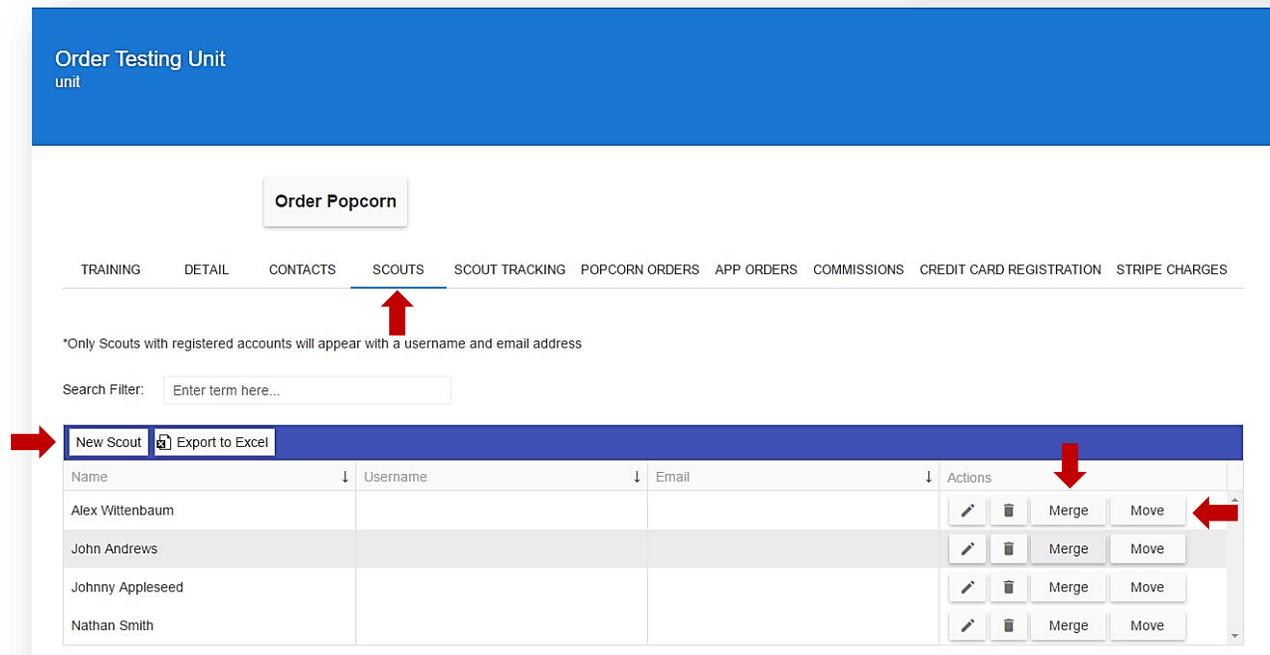
The Popcorn System allows unit leaders to track the popcorn sale for each Scout. To view your unit's Scout list, click the **Scouts** tab on your unit homepage. The Scout list is populated in two ways: manually by a unit leader and by Scouts registering Trail's End online selling accounts at www.Trails-End.com. Scouts that have registered online selling accounts, and affiliated their accounts to your unit should already be displayed in your Scout list.

Managing Scout List

1. From the unit homepage, click the **Scouts** tab.
2. Click the **New Scout** button.
3. Type the first and last name of the Scout, and then click **Submit**. 
4. Click the **pencil** button to edit a Scout, and the **trashcan** button to delete.
5. Click the **move** button to move scouts to another unit in the council.
6. Click the **merge** button to bring duplicate scout accounts together.



A dialog box titled "Scout" with a close button (X) in the top right corner. It contains two input fields: "First Name:" and "Last Name:". Below the fields are two buttons: "Cancel" and "Submit".



The interface shows the "Order Testing Unit" header. Below it is a navigation bar with tabs: TRAINING, DETAIL, CONTACTS, **SCOUTS**, SCOUT TRACKING, POPCORN ORDERS, APP ORDERS, COMMISSIONS, CREDIT CARD REGISTRATION, STRIPE CHARGES. A red arrow points to the "SCOUTS" tab. Below the tabs is a "Search Filter:" input field. A blue bar contains "New Scout" and "Export to Excel" buttons, with a red arrow pointing to "New Scout". Below this is a table with columns: Name, Username, Email, and Actions. The table lists four scouts: Alex Wittenbaum, John Andrews, Johnny Appleaseed, and Nathan Smith. Each row has four action buttons: a pencil icon, a trash can icon, "Merge", and "Move". A red arrow points to the "Merge" button in the first row, and another red arrow points to the "Move" button in the first row.

Name	Username	Email	Actions
Alex Wittenbaum			Merge Move
John Andrews			Merge Move
Johnny Appleaseed			Merge Move
Nathan Smith			Merge Move

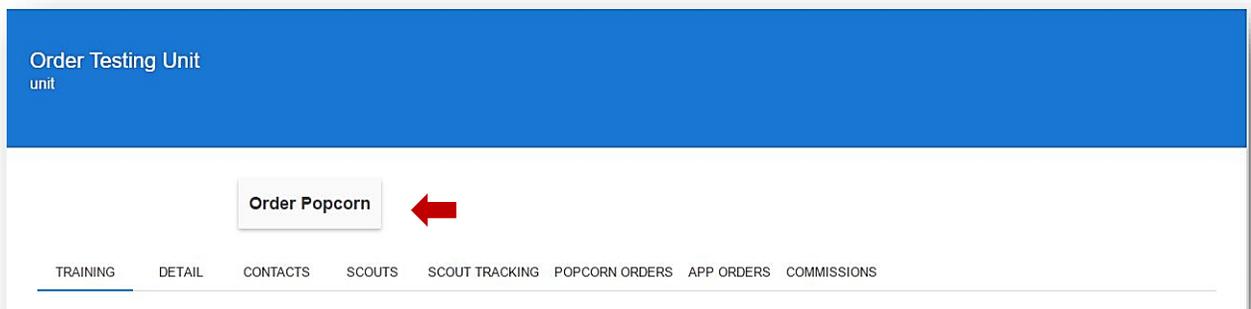
Unit Popcorn Ordering

When Councils are creating forecasted orders, there are two main settings that determine how a unit can order: **Scout Orders** and **Case vs. Container Ordering**. At the beginning of the season, many units pre-order popcorn for store front sales (Show-N-Sell), therefore, Scout Orders are not required for placing the Unit Order. The last order of the season, typically referred to as the Take Order, it is common that leaders will be required to enter Scout Orders (entering the quantity sold by each Scout on their Take Order Forms) before placing the unit order.

A **case** of Trail's End product contains multiple selling units, whereas a **container** is equivalent to one selling unit of product (bag, carton, collection box, tin, etc.). Some orders may require your unit to order only by the case (CS), and some may allow you to order down to the container (CT).

Placing a Unit Order – Show-N-Sell

1. From the unit homepage, click the **Order Popcorn** button. This will take you to the New Unit Order screen



2. From the dropdown menus, double check to make sure that the correct campaign is set (This automatically defaults to the current year) and select the appropriate order from the **“Choose Delivery”** dropdown box to populate the product ordering rows.

New Unit Order

Order Testing Unit
Fall 2017

Fall 2017 Choose Delivery...

Click Submit when you are ready to send your order to the Council for approval

Product	QTY Interval	Order Adj(+ or -)	Final Unit Order	
			QTY: 0	Total Retail: <input type="text"/>

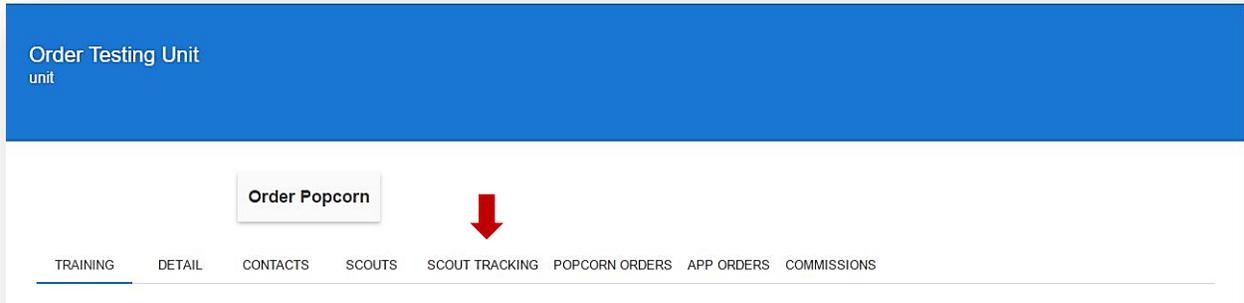
- Use the Order Adj column to enter and/or adjust the order quantities (use positive or negative integers to adjust), and then click **Submit** to send your order to your Council for approval, or click **Save** to hold your quantities to be submitted at a later time. The Council Order column will reflect your final order quantity to your Council.

New Unit Order

Product	QTY Interval	Order Adj(+ or -)	Council Order
\$50 Military Donation	1:1	cs: <input style="border: 1px solid red;" type="text" value="5"/>	cs: 5
18pk Unbelievable Butter Microwave	6:1	cs: <input style="border: 1px solid red;" type="text" value="4"/>	cs: 4
White Chocolatey Pretzels Bag	6:1	cs: <input style="border: 1px solid red;" type="text" value="10"/>	cs: 10
Premium Caramel Corn w/ Almonds, Cashews & Pecans	12:1	cs: <input style="border: 1px solid red;" type="text" value="7"/>	cs: 7
Jalapeno Cheddar	12:1	cs: <input style="border: 1px solid red;" type="text" value="6"/>	cs: 6
White Cheddar Cheese	12:1	cs: <input style="border: 1px solid red;" type="text" value="11"/>	cs: 11
			Total: 43 <input type="button" value="↓"/>

Placing a Unit Order – Take Order (Scout Orders Required)

1. Click the **Scout Tracking** button.



2. On the Scout Tracking page, double check to make sure that the current campaign is set (This automatically defaults to the current year).



3. If your Council requires Scout orders, the order column will have a hyperlink called Enter Order. Click **Enter Order** next to each Scout to begin placing Scout Orders.

The screenshot shows a table with a dropdown menu for the current campaign set to "Fall 2017". The table has columns for Scout Name, Show N Sell, and Take Order Paper. The "Enter Order" link is highlighted for Alex Wittenbaum.

Scout Name	Show N Sell	Take Order Paper
Alex Wittenbaum	0	Enter Order
John Andrews	0	Enter Order
Johnny Appleseed	0	Enter Order
Nathan Smith	0	Enter Order
	0	0

4. Double check to make sure that the current campaign is set (This automatically defaults to the current year) and select the **correct order** from the Choose Delivery dropdown menu to populate the Scout ordering screen.

New Scout Order

Alex Wittenbaum

Fall 2017 Choose Delivery... Save

Product	QTY Interval	Total QTY
	Containers: 0	Total: 0

Save

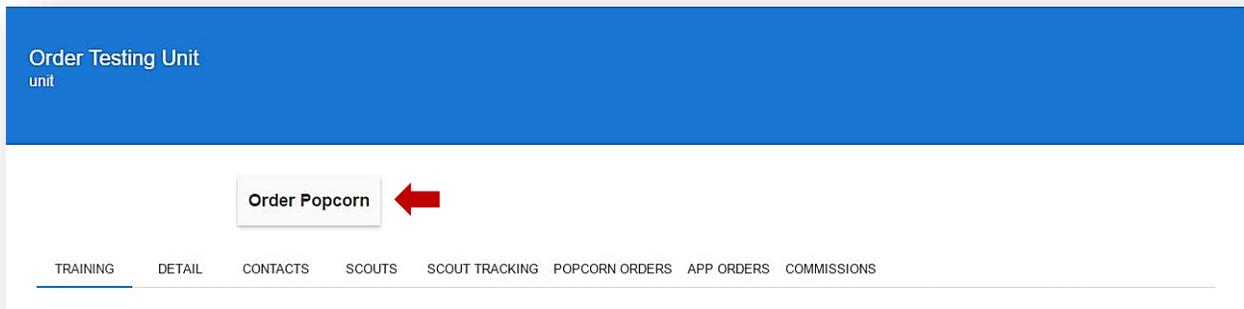
5. Enter the quantity sold in containers of each product by the Scout, and then click the **Save** button. The quantities entered for all Scouts will aggregate in your unit popcorn order in the Total Need column.

New Scout Order

Save

Product	QTY Interval	Total QTY
White Chocolatey Pretzels Bag	12:1	2
\$50 Military Donation	1:1	1
Chocolate Lover's Collection Tin	1:1	1
18pk Kettle Corn Microwave	1:1	1
18pk Unbelievable Butter Microwave	6:1	1
White Cheddar Cheese	6:1	1
Premium Caramel Corn w/ Almonds, Cashews & Pecans	12:1	1
Jalapeno Cheddar	12:1	1

6. Once you have entered Scout Orders for all of your Scouts, click the **Order Popcorn** button.



7. From the dropdown menus, double check to make sure that the current campaign is set (This automatically defaults to the current year) and select the appropriate order to populate the product ordering rows.



8. Once the product rows populate, you are ready to enter your unit Take Order. The **Total Need** column is the aggregate of all of your Scout Orders. Use the Order Adj to enter/adjust the unit order to the Council (CS = Case, CT = Container). The Council Order column reflects the final quantity of the order submitted to your Council, and the Surplus/Shortage column shows if your order to the Council is more or less than the Scout need.

**You may have inventory leftover from a previous order. If you plan to use leftover inventory to fulfill your Scouts Orders, negatively adjust the order quantity so that you do not over order.*

9. Click **Submit** to send your order to your Council for approval, or click **Save** to save the quantities in your order to be submitted at a later time.

Product	Total Need	QTY Interval	Order Adj(+ or -)	Final Unit Order	Surplus/Shortage
White Chocolatey Pretzels Bag	cs: 8 ct: 5	12:1	cs: 0 ct: 0	cs: 8 ct: 6	ct: 1
\$50 Military Donation	cs: 101 ct: 0	1:1	cs: 0 ct: 0	cs: 102 ct: 0	ct: 1
Chocolate Lover's Collection Tin	cs: 101 ct: 0	1:1	cs: 0 ct: 0	cs: 102 ct: 0	ct: 1
18pk Kettle Corn Microwave	cs: 101 ct: 0	1:1	cs: 0 ct: 0	cs: 102 ct: 0	ct: 1
18pk Unbelievable Butter Microwave	cs: 16 ct: 5	6:1	cs: 0 ct: 0	cs: 17 ct: 0	ct: 1
White Cheddar Cheese	cs: 16 ct: 5	6:1	cs: 0 ct: 0	cs: 17 ct: 0	ct: 1
Premium Caramel Corn w/ Almonds, Cashews & Pecans	cs: 8 ct: 5	12:1	cs: 0 ct: 0	cs: 8 ct: 6	ct: 1

10. To return to a saved unit order, or to check on your order's approval status, click the **Popcorn Orders** tab.
11. Double check to make sure that the current campaign is set (This automatically defaults to the current year).

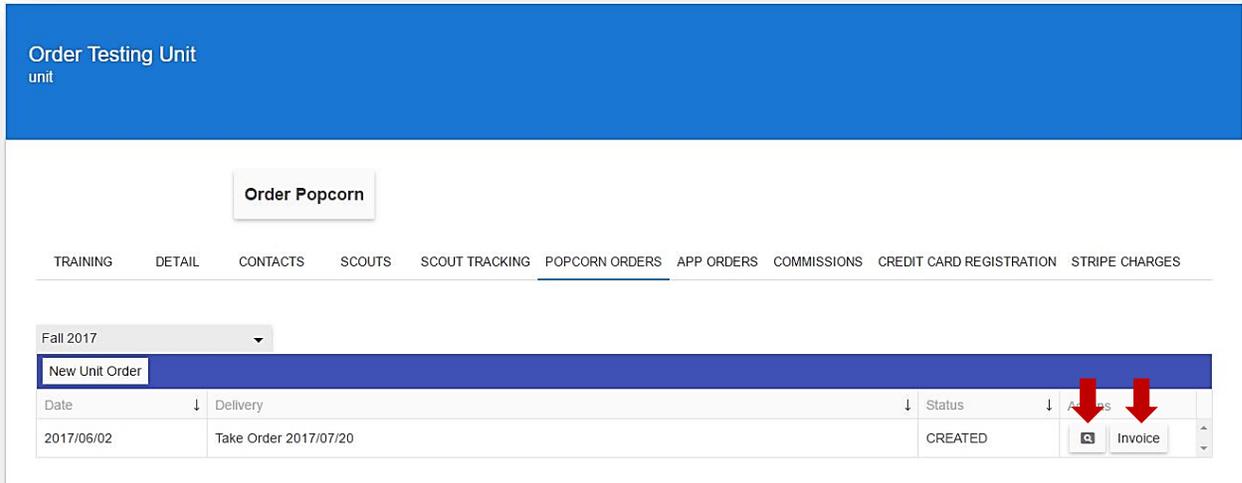
Order Testing Unit
unit

[TRAINING](#) [DETAIL](#) [CONTACTS](#) [SCOUTS](#) [SCOUT TRACKING](#) **[POPCORN ORDERS](#)** [APP ORDERS](#) [COMMISSIONS](#) [CREDIT CARD REGISTRATION](#) [STRIPE CHARGES](#)

Fall 2017

Date	Delivery	Status	Actions
2017/06/02	Take Order 2017/07/20	CREATED	Invoice

12. Click the **magnifying glass** to go back to the order you wish to edit and submit.
13. Click the **Invoice** button to view your popcorn invoice (only orders in APPROVED status will generate an invoice).



Tracking Scout Sales

Simple Sales Tracking for Store Front Sales (Show N Sell)

Most Councils will configure the initial order of the season so Units can pre-order products for store front sales. Because most units do not know at the time of ordering how much each Scout is sold, the simple sales tracking boxes allow a unit leader to return to the Scout Tracking page after placing the unit order and enter the dollar amount sold by each Scout. Type a dollar amount in the box that aligns with the Scout and the order. The boxes will automatically save the values entered.

1. From the unit homepage, click the **Scout Tracking** tab.

The screenshot shows the Scout Tracking interface for an "Order Testing Unit". At the top, there is a blue header with the unit name. Below it is a navigation menu with tabs: TRAINING, DETAIL, CONTACTS, SCOUTS, SCOUT TRACKING (highlighted with a red arrow), POPCORN ORDERS, APP ORDERS, COMMISSIONS, CREDIT CARD REGISTRATION, and STRIPE CHARGES. A button labeled "Order Popcorn" is positioned above the SCOUT TRACKING tab. Below the navigation menu is a dropdown menu set to "Fall 2017". The main content area is a table with the following columns: Scout Name, Show N Sell, Take Order Paper, App, Online Total, and Total. The table lists four scouts: Alex Wittenbaum, John Andreas, Johnny Appleseed, and Nathan Smith. Each scout has an empty input box in the "Show N Sell" column and a value of \$0.00 in the "App" column. The "Online Total" and "Total" columns also show \$0.00 for each scout. At the bottom of the table, there is a summary row with values 0, 0, and 0.

Scout Name	Show N Sell	Take Order Paper	App	Online Total	Total
Alex Wittenbaum	<input type="text" value="0"/>	Enter Order	\$0.00	\$0.00	\$0.00
John Andreas	<input type="text" value="0"/>	Enter Order	\$0.00	\$0.00	\$0.00
Johnny Appleseed	<input type="text" value="0"/>	Enter Order	\$0.00	\$0.00	\$0.00
Nathan Smith	<input type="text" value="0"/>	Enter Order	\$0.00	\$0.00	\$0.00
	0	0	0		

2. Double check to make sure that the current campaign is set (This automatically defaults to the current year) to display the Scout Tracking fields.
3. Next to each Scout's name, enter the dollar amount sold in the empty allocation boxes.

Order Popcorn

TRAINING DETAIL CONTACTS SCOUTS SCOUT TRACKING

Fall 2017 ▼

Scout Name	Show N Sell	Take Order Paper	App
Alex Wittenbaum	<input type="text" value="0"/>	Enter Order	\$0.00
John Andrews	<input type="text" value="0"/>	Enter Order	\$0.00
Johnny Appleseed	<input type="text" value="0"/>	Enter Order	\$0.00
Nathan Smith	<input type="text" value="0"/>	Enter Order	\$0.00
	0	0	0

Take Order Sales Tracking

4. Once you have entered all of your Scouts' orders, the Enter Order hyperlinks will change to reflect the retail dollar amount sold by each Scout.

Order Popcorn

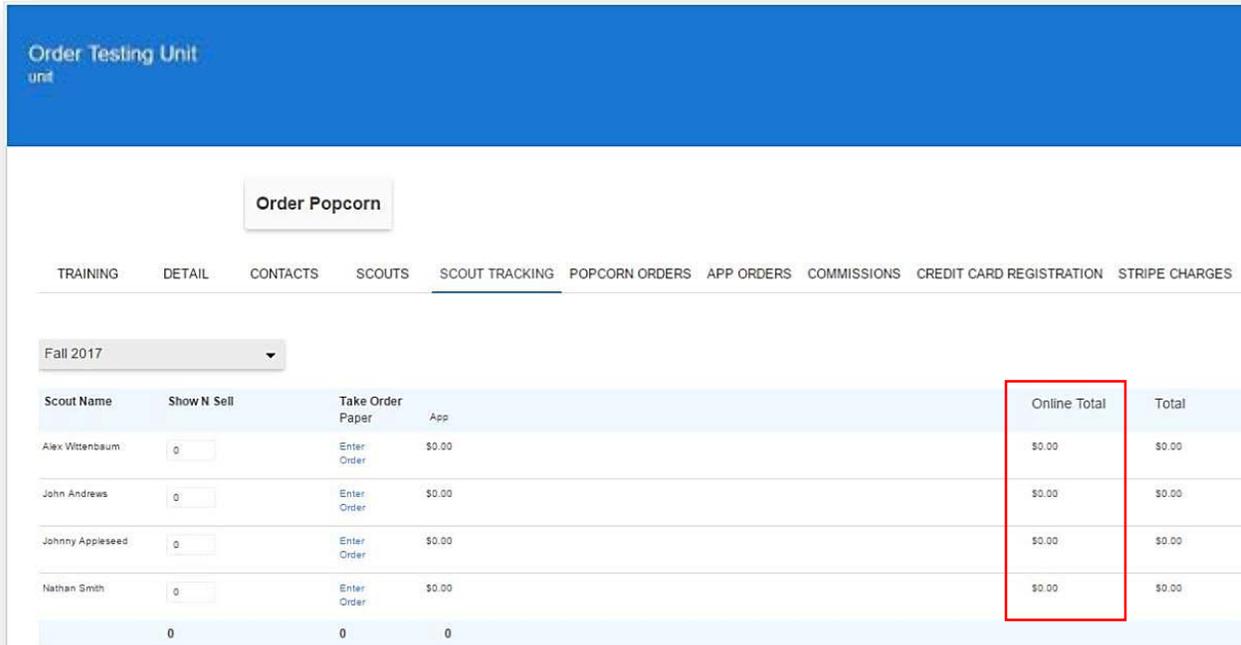
TRAINING DETAIL CONTACTS SCOUTS SCOUT TRACKING

Fall 2017 ▼

Scout Name	Show N Sell	Take Order Paper	App
Alex Wittenbaum	<input type="text" value="0"/>	Enter Order	\$0.00
John Andrews	<input type="text" value="0"/>	Enter Order	\$0.00
Johnny Appleseed	<input type="text" value="0"/>	Enter Order	\$0.00
Nathan Smith	<input type="text" value="0"/>	Enter Order	\$0.00
	0	0	0

Online Sales Tracking

One of the many advantages of the new Popcorn System is it is directly synced with the online selling system. On the Scout Tracking page, there is a column titled Online Total that automatically calculates the total retail sales for each Scout that has registered an online selling account and sold to customers on Trails-End.com.



The screenshot shows the Scout Tracking interface for an "Order Testing Unit". At the top, there is a blue header with the unit name. Below it is a navigation bar with a "Order Popcorn" button and several menu items: TRAINING, DETAIL, CONTACTS, SCOUTS, SCOUT TRACKING (which is selected), POPCORN ORDERS, APP ORDERS, COMMISSIONS, CREDIT CARD REGISTRATION, and STRIPE CHARGES. A dropdown menu shows "Fall 2017". The main table lists four scouts: Alex Wittenbaum, John Andreas, Johnny Appleseed, and Nathan Smith. Each row has columns for Scout Name, Show N Sell (with a "0" input field), Take Order Paper (with an "Enter Order" button), App (with a "\$0.00" value), Online Total (highlighted with a red box and showing "\$0.00"), and Total (showing "\$0.00"). A summary row at the bottom shows totals of 0 for Show N Sell, 0 for Paper, and 0 for App.

Scout Name	Show N Sell	Take Order Paper	App	Online Total	Total
Alex Wittenbaum	0	Enter Order	\$0.00	\$0.00	\$0.00
John Andreas	0	Enter Order	\$0.00	\$0.00	\$0.00
Johnny Appleseed	0	Enter Order	\$0.00	\$0.00	\$0.00
Nathan Smith	0	Enter Order	\$0.00	\$0.00	\$0.00
	0	0	0		

Online Selling

Using your same sign in credentials as the Popcorn System, log into the Trail's End online selling platform at www.Trails-End.com to view Scout Sales, registered Scouts and invite Scouts to sell online.

