

## Quivira Council 2023 Popcorn Incentive Plan

Unit Leaders,

We, a group of Unit level volunteers, District Kernels and Council employees, are excited to share with you the 2023 Quivira Council Popcorn Incentive Plan!

This plan is incredibly beneficial to our Scouts and our Scouting Units! We wanted to give the Scouts a real opportunity to “earn their way” through a credit towards their program fee while being part of the financial stability of their Council – and this Incentive Plan does just that!

What’s new this year:

- A Program Fee Incentive Credit!
  - This is a credit towards a youth’s program fee that is earned through their popcorn sales. A youth starts earning credit at \$200 in sales and can earn their entire program fee at \$900 in sales! This DOES NOT come from their popcorn commission. This is above and beyond a Unit’s earned popcorn commission.
- A Cub Incentive like the Troop Knife incentive! This will include a few options for a Pack or parents to choose from – including a gift card and a Cub appropriate pocketknife for those that have earned their whittling chip!
  - (And there will be a new Scouts BSA/Crew knife for the 2023 Popcorn Sales year!
- Credit towards Quivira Council Summer Camp! - This year we are rewarding the Scouts that go above and beyond with the opportunity to earn credit for ½ of the early bird fee for Quivira Council Summer Camps!

Continued Incentives:

- Commissions stay the same! Units still have the opportunity to earn up to 34% in popcorn commission!
- Pecatonica is rewarding every Scout that sells \$3,000 or more with a winner’s circle prize – with one of the offerings being a \$200 amazon gift card!