

Camp Card Leaders Guide

HOW THE 2025 CAMP CARD SALE WORKS:

- The New 2025 Camp Card is designed to help youth fund their way to 2025 Camp programs
- This is a Risk-Free Unit Sales project where all Scouts can earn their way to Camp, Philmont, other activities or simply support unit program or supplies needs
- Each Camp Card will sell for only \$5.00 to the public and will have multiple food, service and entertainment discounts for the customer to use throughout the year
- The participating unit will keep 50% commission of the sales for each Camp Card sold!
- With the discounts on the tab(s), the Camp Card more than PAYS FOR ITSELF!
- Commissions from the sales are encouraged to be applied toward directly sending youth to Summer Camp programs, but they may be used as the unit committee sees fit

Camp Card Timeline:

January-February	Camp Card Promotions at Roundtable Meetings
February 14	Deadline for units to sign up and place order to sell
February 21	Camp Cards available for Pick-Up & Sale
April 18	Camp Card Sale Ends
April 28	Last day for Units to turn in money and unsold Camp Cards
April 30	Grand Prize drawing for Unit

The Value of selling Camp Cards:

Participating in the Camp Card allows each Scout to directly fund their way to various Camp programs

Program	Cost	Sales per Youth (in cards)
Cub Scout Day/Twilight Camp	\$50	= 20 Cards per youth to sell
Cub Weekend	\$200	= 80 Cards per youth to sell
Webelos Camp	\$150	= 60 Cards per youth to sell
Scouts BSA Summer Camp	\$440	= 176 Cards per youth to sell
National High Adventure Bases	\$940	= 376 Cards per youth to sell

***Note—Program costs and sales per youth are not necessarily actual numbers; they are close approximations.**

2025 Camp Card At-A-Glance:

Single-Use Offers

- Rainier Arms: Two free range passes (bring a guest!) and two free targets. Non-transferable. No cash value. Cannot combine with other discounts.
- Subway: Buy any sub and 30oz drink, get a free 6" sub (equal or lesser value).

Multi-Use Offers

- Strataca: 25% off full-price admission.
- Pizza Hut:
 - **Fugate Franchises (Wichita Metro):** \$9.99 large 1-topping pizza (carryout only). Code: Y16. Sante Fe Trail use code YGYA.
 - **Staab Management (Pawnee & Kanza):** \$3 off medium or large pizza. Code: C3.
 - **Grand Mere (Kanza & Santa Fe Trail):** \$14.99 stuffed crust 1-topping pizza. Code: TC or CY. Dependent on Location
- Station 8 BBQ: 10% off purchases.
- Toot's Drive-In: 10% off your next visit.
- Texas Roadhouse: Free appetizer with two adult entrées.
- Genesis Health Clubs: Free 7-day pass (first-time visitors only).
- Blast Off Bay: 20% off admission (no other discounts apply).
- Wichita Scout Shop: 10% off \$50+ on camping items (excludes wall tents/gift cards).
- Smoothie King: \$5 for any 20oz smoothie.
- Tropical Smoothie Café: \$5 for any smoothie.
- Chick N Max: \$2 off combo meal (limit one use per visit).
- Pete's: Free 24oz fountain drink with \$30 gas purchase.
- Dunkin': Free classic donut with any purchase.

How to implement Camp Card sales for your Unit:

1. Determine NOW the Camp programs your youth plan to participate in for 2024
2. Determine the number of active Youth in your program
3. Set a per youth sales goal (number of Camp Cards he/she should sell)
4. Set an overall unit sales goal
5. Communicate unit needs clearly with each youth and parent
 - a. Explain how the sale of Camp Cards teaches youth the value of earning what they want
 - b. Explain exactly where the unit plans to allocate the revenue generated from the sales (i.e. Individual youth Camp fees, Uniform, Unit Trailer, etc.)
6. Communicate Camp Card calendar clearly with all youth and parents
 - a. Have a Kickoff for your Unit
 - b. Have a Turn-In date for money and unsold Camp Cards

Unit Sales Incentives:

- Sign-up by February 14th and settle your account by April 28th to receive 50% commission throughout the entire sale and be eligible for Prize Drawings
- First 30 Units to Sign-Up receive 3 FREE Chick-Fil-A Free Food Promo Cards to use as Scout Sales Incentives.

**QUIVIRA COUNCIL CAMP CARD
2025
CUB GRAND PRIZE**

It's dangerous to go alone! Take this!

**NINTENDO
SWITCH LITE
HYRULE
EDITION**

Camp Card Sale
FEBRUARY 21ST TO
APRIL 28TH, 2025

Winner Announcement
APRIL 30TH, 2025

QUIVIRA COUNCIL CAMP CARD
2025

TROOP GRAND PRIZE

Pursue your passion with Rainier Arms!
Minimum age for membership is 12 years of age.

RAINIER ARMS
SENTINEL
FAMILY
MEMBERSHIP
FOR 4

FEATURES

- ✓ Unlimited Standard range use
- ✓ Lane reservations with 48-hour notice
- ✓ And more! See below for details!

RAINIER ARMS

Camp Card Sale

FEBRUARY 21ST TO
APRIL 28TH, 2025

Winner Announcement

APRIL 30TH, 2025

2025 Quivira Council Camp Card Unit Commitment Form

Sign by completing this form

☐ YES! Our unit will participate in the 2025 Camp Card Sale!

Unit Information:

Unit Type: Pack Troop Crew Post Ship
(Please circle one)

Unit #: _____ District: _____

Of Active Scouts: _____ Our Gross Sale Goal is: _____ (# of Cards): _____ (Total Dollars): _____

How many cards would your unit like to start the campaign with? _____

(We will try to honor your request based on supplies)

Date of unit Kickoff: _____ Time: _____

Location _____

Unit Camp Card Key Contact Leader:

Name: _____ Position in Unit: _____

Address: _____

City: _____ State: _____ Zip: _____

Best Contact Number: _____ Work Number: _____

E-Mail Address: _____

Please return to: Quivira Council, 3247 North Oliver Wichita, KS 67220
Scan & Email to Luke Zimmerman | luke.zimmerman@scouting.org

UNIT CAMP CARD RECEIPT

(District Executive to turn in to Quivira Council Finance Department)

☐PACK ☐TROOP ☐CREW ☐POST ☐SHIP

DATE _____ DISTRICT _____ UNIT# _____

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Camp Cards Issued	To be completed upon card turn in
Total number of Cards Issued this receipt _____	Checks \$ _____ Cash \$ _____ TOTAL \$ _____ _____ Cards Sold _____ Cards Returned _____ Total Cards this receipt

I recognize that each of these cards have a cash value of \$5. There is no risk to our unit as long as all unsold cards are returned to the Council by April 28, 2025. By signing below I recognize that our unit will be charged \$2.50 for every unreturned card.

☐ Our unit will close out our account (money/unsold cards turned in) by _____.

I agree to these terms: _____ Date: _____

Leader Signature

Position: _____

***NOTE—Per the request of the vendors participating in the 2025 Camp Card and because each Camp Card has a cash value above and beyond the unit selling price, 100% of unsold Camp Cards must be returned to Quivira Council by April 28, 2025.**

YOUTH CAMP CARD RECEIPT

(Scout Parent to turn in to Unit Camp Card Leader)

☐ PACK

☐ TROOP

☐ CREW

☐ POST

☐ SHIP

DATE _____ DISTRICT _____ UNIT# _____

NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

Camp Cards Issued	To be completed upon card turn in
Total number of Cards Issued this receipt _____	Checks \$ _____ Cash \$ _____ TOTAL \$ _____ _____ Cards Sold _____ Cards Returned _____ Total Cards this receipt

I recognize that each of these cards have a cash value of \$5. There is no risk to our unit as long as all unsold cards are returned to our unit by April 18th, 2025. By signing below, I recognize that our unit will be charged \$2.50 for every unreturned card.

☐ Our unit will close out our account (money/unsold cards turned in) by _____.

I agree to these terms: _____ Date: _____

Parent Signature

Name of Youth: _____

***NOTE—Per the request of the vendors participating in the 2025 Camp Card and because each Camp Card has a cash value above and beyond the unit selling price, 100% of unsold Camp Cards must be returned to our unit by April 18th, 2025. This will allow our unit to reconcile our account with Quivira Council by April 28th. OUR UNIT WILL BE CHARGED FOR ANY UNRETURNED CARDS – RETURN ALL CARDS BY APRIL 18TH, 2025**

2025 Camp Card Tracking Sheet

[illegible]