



Quivira Council



2025 Popcorn Sale Guidebook



Table of Contents

Council & Kernel Contacts	3
Popcorn Sale Timeline	4
Kernel Plan	5
Setting a Unit Goal	6
2025 Popcorn Sale Product Lineup	7
Unit Commissions	8
Council Incentives	9
Pecatonica Winner's Circle	10
PR Popcorn Tools (Kernel Tracker & MyPRPopcorn)	11
Unit Swaps	11
Unit Returns to Council	12
Ideas for Unit Incentives	12
Objections	12
Selling Methods	13
Online Sale Offerings	14
Helpful Information	15-16
Square (Credit Card Reader)	17
Venmo	18

A Message from our Scout Executive

The annual Popcorn sale is an opportunity for our Scouts to "earn their way" through the Scouting program while being an active participant in the financial health and security of their Council. As you know, the sale is a pillar of the Scouting program that teaches our youth to be confident public speakers, develops their ability to think on their feet and most importantly helps them make their own Scouting adventures possible!

We hope you will use this guidebook as a step-by-step manual to plan, execute and enjoy the rewards of a successful popcorn sale!

Yours in Scouting,

Brian Nastase, Scout Executive / CEO



BOY SCOUTS OF AMERICA
QUIVIRA COUNCIL

Council & District Kernel Contacts

Popcorn Sale Website: <https://quivira.org/popcorn-sale/>

Popcorn Facebook Page: <https://www.facebook.com/groups/QuiviraCouncilPopcorn>

Quivira Council: 316-264-3386

Pecatonica River Popcorn: www.prpopcorn.com

Council Key: 198QC



Popcorn Staff Advisor: Kevin Gorman 316-491-2231 or kevin.gorman@scouting.org

Popcorn Council Kernel: Sherri Hamilton 316-304-1337 or quivirapopcornkernel@gmail.com

Kanza District

Liz Sander – District Kernel
Distribution Location

620-617-6345
Liz's home

treemanwife1@gmail.com
She will communicate address

Osage Nation

Trystan Thompson – District Kernel
Distribution Warehouse

620-750-0197
Cleaver Farm

tryssiet@gmail.com
208 W 21st, Chanute, KS

Pawnee District

Reagan Sprow – District Kernel
Regan Rodriguez – Co-District Kernel
Jamie Cruz – District Executive
Distribution Warehouse

402-217-5368

316-491-7774
City Beverage Co.

[reaganspro@gmail.com](mailto:reaganspro@live.com)
regananne@live.com
jamie.cruz@scouting.org
2 S. Kirby, Hutchinson, KS

Santa Fe Trail District

Deena Ballard – District Kernel
Vanessa Tiede – Office Manager
Distribution Warehouse show & sell
Distribution Warehouse take order

620-214-2240
620-275-5162
Garden City Service Center
Mandan Scout Camp

dmsnarpe09@gmail.com
vanessa.tiede@scouting.org
402 E Fulton St; STE 4, Garden City
11639 Garnett Rd, Wright, KS

South Winds District

Tammie Smith – District Kernel
Jancie Harader – District Associate
Distribution Warehouse

316-650-3617
620-441-3115
United Warehouse

smith25tammie@hotmail.com
jancie.harader@scouting.org
907 E. 45th St. N., Wichita, KS

White Buffalo District

Brandi Warden – Co-District Kernel
Jenny Jackson – Co-District Kernel
Laurnyn Gaines – District Executive
Distribution Warehouse

316-708-0219
316-250-6317
316-369-0671
United Warehouse

wbpopcornkernel@hotmail.com
jacksonjenb@gmail.com
laurnyn.gaines@scouting.org
907 E. 45th St. N., Wichita, KS

2025 QC Popcorn Sale Timeline

Wednesday, August 6th	WB/SW District Popcorn Training (all Districts welcome) Great Plains Nature Center 6232 East 29th St N
Thursday, August 7th	Osage Nation & Pawnee Popcorn Training at Roundtable
Tuesday, August 12th	Kanza Popcorn Training at Roundtable
Thursday, August 14th	Santa Fe Trail Popcorn Training at Roundtable
Friday, August 29th	Red Wagon Sale/Show & Sell Orders due by 11:59 PM www.prpopcorn.com
Friday, September 5th	Sign into Pecatonica to commit to popcorn sale (REQUIRED to earn 1% bonus commission along with attending training)
Thursday, September 18th	Red Wagon/Show & Sell Distribution White Buffalo and South Winds Districts
Friday, September 19th	Sale Begins
Friday, September 19th	Red Wagon/Show & Sell Distribution Kanza, Pawnee and Santa Fe Trail Districts
Saturday, September 20th	Red Wagon/Show & Sell Distribution Osage Nation District
Sunday, October 26th	Clipboard Sales/Take Orders due by 11:59 PM www.prpopcorn.com
Thursday, November 13th	Clipboard Sales/Take Orders Distribution White Buffalo and South Winds Districts
Friday, November 14th	Clipboard Sales/Take Orders Distribution Kanza, Pawnee and Santa Fe Trail Districts
Saturday, November 15th	Clipboard Sales/Take Orders Distribution Osage Nation District

**Payment for Popcorn is due
at Final Distribution in November
BEFORE you receive product**

The Kernel Plan

Dear Unit Kernel:

Thank you for taking the time to give leadership to your unit's fundraising effort this year. Your effort will help the Scouts fund their many upcoming adventures.

1. **Set Goals:** By now your unit has had their yearly planning meeting and has planned the many activities for the upcoming year. Help your families know how much these activities cost and that selling popcorn will help them pay their way to exciting adventures.
2. **Register yourself and stay connected:** Sign into the Pecatonica River System. Council Key is 198QC.
3. **Be Prepared:** Here are a few ways to be ready!
 - a. One of the best ways is to start now to schedule your storefront sales. Choose high traffic market places: festivals, craft fairs, grocery stores, retail stores – be creative!
 - b. Map out the areas you want to sell using the Red Wagon method!
 - c. Have your Scouts play a game and make "SELL TO" lists. Who has the longest list?
 - d. Sign up your Scouts for online accounts.
 - e. Prepare sales materials for your Scouts, supply plenty of order forms and talk to them about other good selling practices.
4. **Motivate:** Excite your Scouts with incentives, weekly prizes and a fun party at the end of the sale!
5. **Build your best kickoff party:** This should be the most motivating part of your sale for Scouts and parents. Get your families pumped up! Some ideas include: Popcorn themed food, prizes and games (Pinterest is full of popcorn recipes and party ideas), make a popcorn costume, put a sales kit in each Scout's hand or do a mock sale with leaders to teach the Scouts the best way to talk to customers. This is a huge opportunity to show Scout families how to fund their adventures in Scouts and put money in their Scout accounts!
6. **Stay on Track:** Mark your calendar with important dates; Unit orders, Council Distribution, Popcorn hand out, Scout dates for final money and popcorn return, Swap days, and Unit return days for popcorn and final paperwork. Keep track of the Council Timeline!
7. **Settle up:** Make sure Scouts have money in on time and have collected before the sale ends. If your Unit decides to take a personal check for payment, that check should be written out to your Unit number and deposited in your Unit's bank account with adequate time to "clear" prior to paying Quivira Council. Final payment is due to the council on your district's popcorn distribution day for take order pick up. Bank checks or unit checks need to be made out to **Quivira Council** with the amount owed from your Invoice. You will receive an email with the amount due approximately 10 days before distribution. NO checks will be accepted at the Council office beforehand unless otherwise stated.
8. **Celebrate:** Order prizes, plan a party and celebrate all the great success of your unit's sale. Print out their camp registration and show them that they paid their own way, because a Scout is Thrifty! Show your Scouts that you appreciate all the hard work and keep them excited for the upcoming year!

You are not alone in this sale. If you have a question, please ask.

Setting a Unit Goal

What's in it for us?

Use this as a "cheat sheet" and write all this information down and have the leaders and parents give input. Be able to discuss each item under each category. The approach is to discover shared goals between the unit, the Scout, the parents, and the Council.

SCOUTS

- Recognition
- Earn Advancements
- Quality Program
- Retention
- Advancements
- Fun
- Learn Responsibility
- Association with Friends
- Winner's Circle

PARENTS

- To raise money
- Less out of pocket expense
- One fundraiser-more time for Scouting
- Quality program
- More volunteer leaders
- Spending time with their child



UNIT

- Money for program
- Retention of Scouts
- Parent Participation
- Quality Unit
- Membership Growth
- All financial needs of the Unit are met
- Volunteer Leadership
- Scouts to advance

COUNCIL

- Council Income
- Retention of Scouts
- Increase membership
- Start-up of new units
- Open up more resources
- Look at more programs to develop
- Getting Scouting out in the public eye
- Quality Program
- Scouts attend camp
- Scouts advancing

2025 Popcorn Sale Product Lineup

- Show & Sell orders must be ordered as whole cases
- Final Take Order you can order individual containers
- Products (except the three combo tins) come in cases of 8
- The CHIEFS TIN is back!!



YELLOW POPPING CORN

America's healthiest snack food in a re-sealable Adventure tub! Pops up tender for that fresh popcorn taste you're craving.

Net Wt. 2 lbs. ▲ \$10 ②



JALAPEÑO CHEESE

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 5.5 oz. ■ \$20 ②



CLASSIC TRIO

Everyone's favorite blend of sweet and savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Caramel Corn, Cheddar Cheese, Butter

Net Wt. 17.75 oz. ① \$35 ②



CLASSIC CARAMEL CORN

Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.

Net Wt. 8 oz. ▲ \$10 ②



TRAIL MIX

This flavorful treat has roasted peanuts, raisins, butter toasted peanuts, chocolate candies, sunflower seeds, and almonds.

Net Wt. 14 oz. ② \$20



CHEESE LOVERS

Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.

Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, White Cheddar

Net Wt. 15 oz. ④ \$45 ②



BUTTER MICROWAVE (15 PACK)

Take advantage of this convenient way to enjoy freshly popped taste with a rich butter flavor. 0 grams of trans fats.

Net Wt. 37.5 oz. ② \$20 ② ③



SEA SALT SPLASH

Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.

Net Wt. 15 oz. ④ \$25 ②



CHOCOLATE LOVERS

Our Chocolate Lovers tin features 5 sweet treats that you can't resist!

Milk Chocolate Pretzels, White Chocolate Pretzels, White Ruby, Peanut Butter Cup, Sea Salt Splash

Net Wt. 55 oz. ③ \$60



KETTLE CORN MICROWAVE (15 PACK)

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fats.

Net Wt. 37.5 oz. ② \$20 ② ③



PEANUT BUTTER CUP

Two classic flavors that taste great together. A melt in your mouth combination of milk chocolate and peanut butter.

Net Wt. 15 oz. ♥ \$25 ②



CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. ♦ \$30 ②

MILITARY DONATION

Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.

■ \$30/\$50



CHEDDAR CHEESE

Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 5.5 oz. ● \$20 ②



Unit Commission & Incentives

Unit Commission – Show & Sell and Take Order Sales

- Base Commission – 31% (Units facilitate their own prizes and handle any credit card fees)
 - +1% Units attend District's Kernel Training – in person or via zoom & sign into the Pecatonica system to click the box to commit to popcorn sale by September 5, 2025 (Total 32%)
 - +1% Unit has average of \$250 per Scout, based on July 31, 2025 Membership. * (Total 33%)
- OR
- +2% Unit has average of \$400 or more, per Scout, based on July 31, 2025 Membership. * (Total 34%)

*This would be an amount that is locked in per Unit. Therein, any new youth recruited during fall 2025, would decrease that average per scout youth.

- Ex. July Registered Youth = 10 youth, average \$250 in sales each or \$2,500 in total sales. If the Unit recruits 10 youth, now having 20 registered youth, the goal would still be \$2,500, but now the youth only need to average \$125 in sales for the unit to earn the additional 1%.

Unit Commission – Online Sales

- 30% Commission for online sales with free shipping on all orders

2025 Popcorn Incentive Plan

Popcorn Sales Level	Program Fee Incentive Credit
---------------------	------------------------------

\$200	\$5
\$300	\$10
\$400	\$15
\$500	\$20
\$600	\$25
\$700	\$30
\$800	\$35
\$900	\$80

\$1,250 Scout aged appropriate reward valued at \$40

\$2,500 Credit for half of the early bird camp fee for 2026 Quivira Council Camps.

We want to thank the Scouts that go the extra mile by rewarding them for hitting \$900 in sales and giving them full credit for their program fee at recharter or membership renewal time

Quivira Council Incentives

Top Seller Awards

Council Top Seller**

Top Seller from each District

Next Top 10 Sellers (all Districts)

Next Top 10 Sellers (all Districts)

Next Top 30 Sellers (all Districts)

\$300 Amazon Gift Card

\$150 Amazon Gift Card

\$100 each - Amazon Gift Card

\$50 each - Amazon Gift Card

\$25 each - Amazon Gift Card

**Note: Council top seller is excluded from District top seller awards

2025 Prize options for Pack Sellers!

- Pack Option 1 - Scouting America Huntsman Swiss Army Pocket Knife
- Pack Option 2 - BSA Single Person Hammock with Straps

Every Scout that reaches/surpasses \$1,250 in total sales will receive this Council level prize. For Pack level Scouts, their choice of a camping rated hammock or, for Bear Scouts or higher, a Swiss Army Knife. Any Scout that qualifies can alternatively choose a \$40 Amazon gift card for their Council prize instead of a knife or hammock.



2025 Knife for Troop Sellers!

- Troop Option 1 - Poshland Custom Handmade Damascus Steel Knife with Wooden Handle
- Troop Option 2 - SOG Powerpint Multi Tool

Every Scout that reaches/surpasses \$1,250 in total sales will receive this Council level prize. For Troop level Scouts, their choice of high-quality knives. Any Scout that qualifies can alternatively choose a \$40 Amazon gift card for their Council prize instead of a knife.



Notes:

- Unit will be responsible for turning in list of earners to Council by October 30, 2025.
- Council will issue knives to Unit Leaders, with the expectation that Unit Leaders present them to youth with parent/guardian present.
- It is recommended that Units create a Sheath Knife policy if they intend to allow youth to carry/use sheath knives during Unit events (example policy is posted to the popcorn page at www.quivira.org/popcorn-sale/).
- Currently, sheath knives are NOT ALLOWED at Quivira Council District or Council activities.

Pecatonica Winner's Circle

WINNER'S CIRCLE

★ **SELL \$3,000**

PICK A PRIZE FROM THE WINNER'S CIRCLE FOR EVERY \$3,000 SOLD

Prizes subject to availability



**\$200 AMAZON
GIFT CARD**



**\$200 BEST BUY
GIFT CARD**



**\$200 AMC
GIFT CARD**



TELESCOPE



DRAWING TABLET



40" SMARTCAST TV



GAME TABLE



LAPTOP

2025 Popcorn Patch

Sell 1 item = earn the 2025 Popcorn Patch!



Pecatonica River Popcorn Tools

Kernel Tracker

- Web based app (any kernel with an internet browser can access).
- Unit kernels can manage their unit's popcorn inventory.
- Assign product to Scouts.
- Print out Scout summary for Scouts.
- View retail value and amount of product on hand at any time.
- Track your unit's sales against the unit goal.
- Manage your Show & Sell booth sale schedule.

View tutorial at <https://pecatonicariverpopcorn.com/training-videos/>

MyPRPopcorn

- Scouts can share short video via social media, email, and text message to promote online sales.
- Seller id auto populates to ensure Scout receives proper credit.
- Sign up for your unit's booth sales.
- Track your sales against your personal goal.

View tutorial at <https://pecatonicariverpopcorn.com/training-videos/>

Unit Swaps

Giving Unit

1. Post on Quivira Council Popcorn Facebook page details of product you have available to swap or contact your District Kernel if you are not on Facebook
 - a. <https://www.facebook.com/groups/QuiviraCouncilPopcorn>
 2. When contacted by Unit who needs your product, send email to kernel with quantities (cases and containers) of each product.
 3. Confirm date/location of product swap via email/text/Facebook
 4. Once product is swapped, follow the NEW steps below in the Pecatonica system
- Click "Unit to Unit" Transfer from the Dashboard
 - Your unit district, type, and number will all populate in the drop downs.
 - Choose the respective unit information from the "TO" unit drop downs.
 - Click "Submit"
 - Enter the respective number of cases/containers that you are trading with the other unit.
 - Click "Submit Order" (this should generate an email to the kernel in the system)
 - As the unit initiating the order you will see a list of transfer under the "unit to unit" report.
 - The report will show the status of the transfer, "Pending, Approved, or Declined".

Receiving Unit

- As the receiving unit you will see a list of pending transactions under the "unit to unit" report.
 - Click the details button next to a respective order
 - Scroll to the bottom of the page and click "Accept" or "Decline" (an email should generate to notify both kernels that the transaction has been accepted or declined)
 - Once accepted the product will show on your sales totals
 - If declined no product will be shown as part of your sales totals.

Adjustments will be made to each unit's popcorn invoice statement to reflect the product transfer within Pecatonica River's System.

Unit Returns to Council

Full cases** of product may be returned to the Council during the following dates/times:

Friday, October 17 from 11:00am-1:00pm and 4:00-5:30pm

Friday, October 24 from 11:00am-1:00pm and 4:00-5:30pm

****Note**

- Units may not return more than 10% of your initial show and sell order
- Chocolate products cannot be returned (PB Cup, Sea Salt Splash, Chocolate Lover's Tin)

Ideas for Unit Incentives

For your Scouts & Families!

An effective way to grow your unit's popcorn sale is to offer incentives that excite both Scouts and parents! The Scouts will get excited to sell popcorn so they get to throw a pie in their Den Leader's Face, but will that motivate the parent to get their Scout out to a booth sale at 2 PM on a Saturday?

Here are some ideas to consider (each Unit Committee can decide on your own amounts and incentives):

- If a Scout sells \$225, the Unit will pay for registration fees (currently \$80 per year)
- If a Cub Scout sells \$500, the Pack will pay for Resident Camp
- If a Scout sells \$1,500, the unit will pay for Resident Camp
- Consider a weekly prize for that week's Scout with the most sales
 - Baked Goods, Pie in Leader's Face, and Coupon for Ice Cream, Gift Card, etc.
- Top 20 sellers win Gaming Truck Party
- Pie in the Face of a Leader if you sell \$1,000 or more
- Top Den gets party choice: bowling, skating, pizza, root beer floats, etc.
- Weekly drawing for anyone over minimum sale \$.

Answers to Objections at Point of Sale

I cannot eat popcorn...

That's ok. You can still support us and the military by sending popcorn to troops overseas. Popcorn also makes a great gift for someone else. Which one works best for you?

The price is too high...

The price is about the same as buying popcorn at the movies, however, 70% of the cost is going to help our Scouting program, so you can feel good about buying and helping. Think of it this way: you are donating to Scouting and this popcorn is your thank you gift. Would you like to support scouts?

We already bought popcorn...

Great! Thank you for supporting scouts.

Selling Methods

SHOW & SELL SALE

Scouting units order popcorn in advance and set up locations where customers purchase the products directly or Scouts go door-to-door taking orders for product and then delivery immediately from their inventory. This method eliminates the follow-up trip.

UNIT RETAIL STORE “BOOTH SALES”

Scouts, as a group, sell product in front of retail stores, churches, etc. This is one of the most effective ways to Show & Sell.

TAKE ORDER SALE

Scouting families receive order forms. Scouts go door-to-door, use social media, make personal phone calls and take orders from family, friends and co-workers, **collecting the money up front**. The popcorn arrives in November and Scouts then deliver the product.

There is no “trick” to selling. Most people want to support the Scouts and are happy to buy.

All you need to do is ask!

Hello my name is _____.
I am a Scout with Pack/Troop _____ here in _____.
We are selling gourmet popcorn to raise money for our unit to attend camp.
Will you help support my Scouting year?

ONLINE SALES

Scouts can use the “My PR Popcorn” app and customize an account to sell product online to friends and family members who live far away. Online sales will count toward Scout sales totals and prizes during the sales period. (Popcorn Kernels must first enter Scouts into Scout Boss before they can sell online.)

Selling Tips

- **Be Neat** – always wear your uniform
- **Be Prepared** – know your products and what you are going to say
- **Maintain Eye Contact** – be confident
- **Speak Loudly and Clearly**
- **Always Be Polite & Courteous**
- **Thank Everyone** – even the people who don’t buy anything
- **Keep Moving** – the more people you approach and talk to, the more popcorn you will sell
- **Keep Smiling**

Safety Tips

- **Buddy System** – always have a buddy or adult with you when selling
- **House Rules** – politely decline to enter a stranger’s house unless an adult is with you
- **Money Matters** – keep checks and cash in a popcorn sale envelope with your name on it
- **Road Rules** – walk on the sidewalk whenever possible and always look both ways when crossing the street
- **Curfew** – never sell after dark

2025 Online Offerings

These products can be ordered from the Scout's account at www.prpopcornstore.com

2025 ONLINE SALE

Opens: September 19th

Closes: November TBD



 Trustworthy Duo \$30.00	 Loyal Favorite \$30.00	 Friendly Bundle \$35.00	 Kind and Spicy Combo \$35.00	 Courteous Cluster \$40.00	 Helpful Mix \$40.00
 Obedient Blend \$45.00	 Cheerful Variety \$45.00	 Thrifty Brew \$45.00	 Brave Medley \$50.00	 Clean Classic \$55.00	 Reverent Collection \$60.00

Military Donation

Send the gift of popcorn to our military men & women, their families, & veterans' organizations.
When purchasing a military donation, the military men and women receive products represented in your council's flyer.

[Donate Now](#)














BENEFITS FOR LEADERS

- **No handling** of products, free shipping directly to consumers.
- **No risk** of excess inventory due to over ordering product up front.
- **No collecting** cash, all orders processed with a credit card.
- **Less work** for leaders.
- **Sales tracked** through the webpage for accurate accounting.

BENEFITS FOR SCOUTS & PARENTS

- **No handling** of cash or products.
- **Time saver** by not having to go back and deliver products.
- **Share** online id with family and friends via MyPRPopcorn webpage.
- **Specialized** mixes that are not available via traditional sales.

Helpful Information

Product		Length	Width	Height	Weight	Items Per Case
2 lb. Yellow Popping Corn		12 1/2"	12 1/2"	9 1/2"	18 lbs.	8
8 oz. Classic Caramel Corn		12 1/2"	12 1/2"	12 1/2"	6 lbs.	8
15 Pack Butter - Microwave		16 3/4"	10 1/2"	12 1/2"	25 lbs.	8
15 Pack Kettle - Microwave		16 3/4"	10 1/2"	12 1/2"	25 lbs.	8
7 oz. Cheddar Cheese		25"	13"	9 1/4"	7.33 lbs.	8
7 oz. Jalapeno Cheese		25"	13"	9 1/4"	7.33 lbs.	8
15 oz. Trail Mix		11"	11"	13"	11.5 lbs.	8
15 oz. Sea Salt Splash		12"	12"	15 1/4"	13 lbs.	8
15 oz. Peanut Butter Cup		12"	12"	15 1/4"	13 lbs.	8
15 oz. Caramel w/Sea Salt		12"	12"	15 1/4"	13 lbs.	8
19 oz. Classic Trio		9 1/4"	9 1/4"	7 1/2"	3 lbs.	1
20 oz. Cheese Lovers 4 Way		11"	11"	8 1/2"	3 lbs.	1
55 oz. Chocolate Lovers 5 Way		10 3/4"	11"	12 1/2"	6 lbs.	1

Helpful Information - Continued

Helpful Loading Tips

- 25 cases or less will fit into most standard 4 door sedans
- Most truck boxes will hold between 25 - 50 cases
 - A topper or a tarp is strongly suggested for truck boxes
- Up to 40 cases will fit into most SUV's (Explorer, Blazer)
- Up to 60 cases will fit into most Mini Vans with no seats
- Up to 75 cases will fit into a Suburban with no seats
- For orders larger than 75 cases, enclosed trailers are best

District Pick Up and Distribution

- Emails will be sent out by your district kernel to assist the unit kernel in distribution of ordered popcorn. They will ask that you schedule a specific time on the pick-up date. You will pick up your popcorn along with other units/groups so please be on time! Pickup times are every 15 minutes.
- Upon arriving to the pick-up location, **YOU WILL BE RESPONSIBLE** to double count your separated order to verify that it is accurate. **Once verified you will be asked to sign a packing slip.**
- On the Second Distribution Day, Units need to turn in the Final Take-Order popcorn check before popcorn will be allowed to leave the distribution sites. Do not write the final check until the Council informs you of the final number. *(Amounts can change based on inter unit swaps, transfers, area swaps, commission changes, and other variables.)*
- After receiving your Final Order, please get the popcorn to your Scouts for **prompt delivery to customers**. All money should have already been collected by this time.

Handling/Storage of Popcorn

- Do not store popcorn at temperatures above 75 degrees Fahrenheit
- Do not store in direct sunlight
- Do not handle in rough manner
- Do not store the product in damp conditions

Square Credit Card Reader



Small credit card reader, big possibilities! Take in-person card payments anywhere with Square.

Accept credit cards anywhere! Square readers works with the free Square Point of Sale app to allow everyone to take payments on their smartphone or tablet. Increase your popcorn sales with the latest technology.



- ✓ Fast setup
- ✓ Next day funding
- ✓ Free card reader & app
- ✓ Load your inventory and track sales
- ✓ Live customer service support
- ✓ No commitments

Signing up is simple!

Just head to squareup.com/i/PRPOPCORN1 to sign up for Square for FREE. *

*Credit card fees are not paid by Pecatonica River Popcorn





Collect money any where with no fees!

Venmo is a free & convenient app that allows users to transfer money to other users in their network via their bank or Venmo account from their cellphone. A QR code can also be used to initiate transfer.



- Free App
- Can use personal or business profiles

Signing up is simple!
Visit **venmo.com** & learn more!