



**Scouting
America™**

Scouting  **America**™

Quivira Council

Council Operations Meeting

August 29, 2026 – 8:30am – 10:00am

Opening



Unit leaders are not fully trained unless they are Wood Badge Trained!

Council Operations Meeting



Overview

Bill Matthews

Partner at Foulston Siefkin LLP

Council Vice Chair of Program

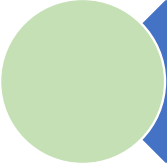
316-210-1985 (Cell)

wpmatthews@gmail.com

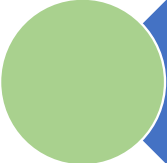
Vision Statement

Scouting America will prepare every eligible youth in America to become a responsible, participating citizen and leader who is guided by the Scout Oath and Law.

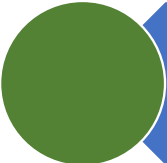
Focus on Success



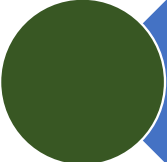
"People" Infrastructure



Activity Planning Cycle

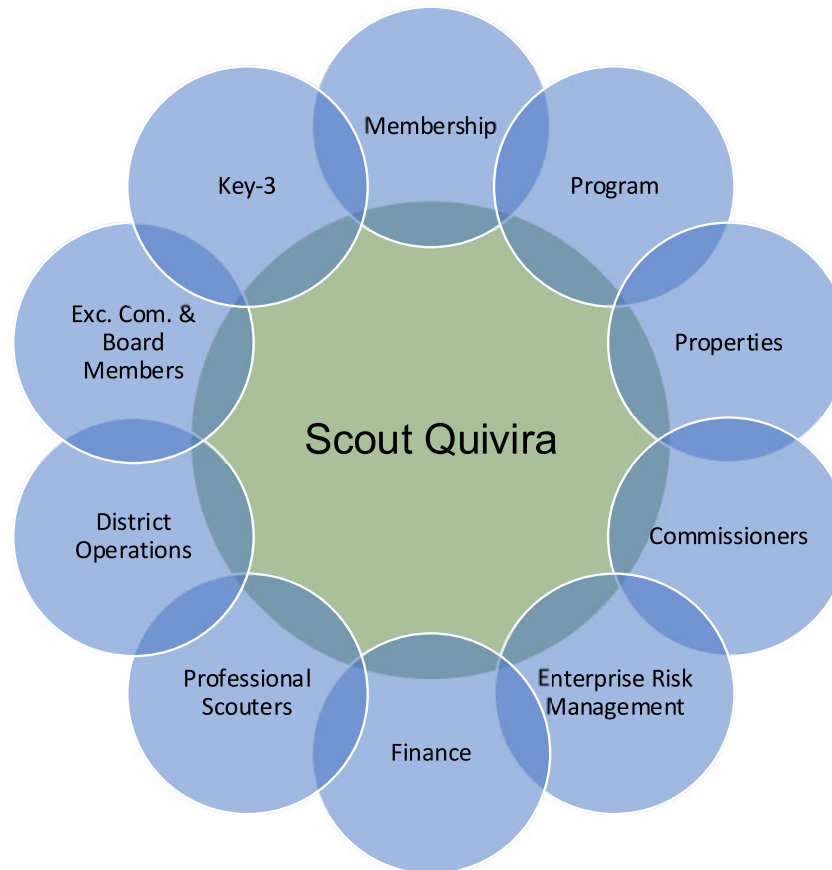


Council Strategic Plan



Excellent Scouting Experience

Active Engagement Drives Success



Council Program Committee

Contact Information

Training	Rachelle Roosevelt	316-299-9829	jdegraffenreid@foulston.com
Advancement	Dan Kallman	316-640-6431	dan@kallmans.com
Activities	Lesia Galica	860-428-1705	lgalica76@gmail.com
Admin. Services	Roger Darrow	316-640-7423	darrowroger@yahoo.com
STCA	Jan Medlam	316-200-1399	drmicrowave72@yahoo.com
Properties	Marc Jones	316-617-7297	MarcJones.Scouting@gmail.com
Outdoor	Position Open		

Activity Planning Cycle





Keith Howell Quivira Council Controller

Finance Update

July 2026

	Budget	YTD Actual
Direct Support	\$ 833,377	\$ 965,373
Indirect Support	\$ 2,416	\$ 7,333
Revenue	\$ 618,280	\$ 599,761
Total Support & Revenue	\$ 1,454,074	\$ 1,572,467
Employee Compensation	\$ 904,951	\$ 859,064
Other Expenses	\$ 639,298	\$ 640,309
Total Expenses	\$ 1,544,249	\$ 1,499,373

Finance Update

Statement of Financial Position (Balance Sheet)		
July 2026		
	2026	2025
Current Assets	\$ 1,257,360	\$ 999,955
Noncurrent Assets	\$ 11,520,486	\$ 9,289,103
Total Assets	\$ 12,777,846	\$ 10,289,059
Current Liabilities	\$ 428,717	\$ 474,299
Noncurrent Liabilities	\$ 708,613	\$ 624,773
Total Liabilities	\$ 1,137,330	\$ 1,099,072
Total Net Assets	\$ 11,640,516	\$ 9,189,986
Undesignated	\$ 5,354,486	\$ 4,349,680
Designated	\$ 6,286,030	\$ 4,840,306
Total	\$ 11,640,516	\$ 9,189,986



Sherri Hamilton
Quivira Council
Council Popcorn Kernel



Council Membership

Kristy Custer
Stephen Demarest (Presenting)
Assistant Council Commissioner for New Units

2026 Membership Strategy

Goal

- Grow from 3214 to 3857 in membership (~20% increase)
 - Requires support on both the recruitment and retention front

Strategy- Focused on 3 core areas

- Retention
 - Strong first year experience
- New Pack Creation
 - Target- 12 new packs
- Leader enablement
 - Proactive adult recruitment & training to prevent burnout

These are lofty goals but exciting!

Q2 2026 Membership Update

Q2 Report:

- Total of 236 new Scouts recruited in Q1 and Q2 2026 compared to 169 in 2025 (not counting Pathfinders) and 215 in 2024 (not counting Pathfinders)
- Total of 105 Learning for Life in Q1 and Q2 (Compared to 121 in 2024 and 153 in 2025)
 - Contributing down numbers to not having Pathfinder and Learning for Life District Exec and revamping of program registration. In process of onboarding a part-time staff member for fall pathfinder units

Recruiting efforts:

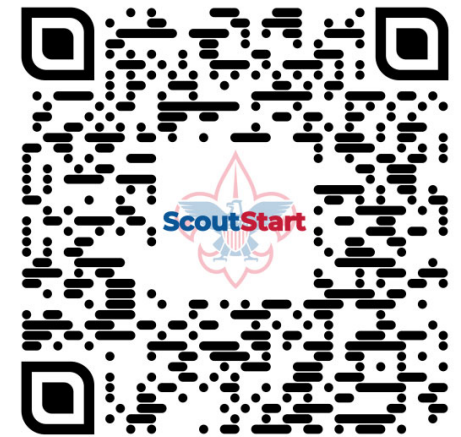
- 19 classroom visits and school presentations on Thursday and Friday of past week ALONE (WB, SF, SW, Pawnee/Kanza—Osage Nation is later in the Fall because they do not have a Field Staff member.)

New Scout Units

- 2 new units in-process—just waiting on paperwork
- 17 Unit Proposals at beginning phases
- On par with last year. We plugged the hole (retention) and haven't lost. As of today, we are officially ahead 24 Cub Scouts from August 2025
- Recruitment nearly every night for next 6 weeks

Quarter 3 Preview!

- In Quarter 3 we have ADDED 140 NEW Scouts across all Programs & Districts
- Using Scout Start we have 98 applications total since launch 36 FULLY registered, 5 pending input and 57 in process
- Be A Scout has 81 potential Scouts initiated with 23 processed
- Friday, 8/28, 23 additional applications were finalized (Not included in the above 140)
- POST #140 WILL LAUNCH MONDAY 8/31/26
WELCOME BUTLER COUNTY EMS POST 140!
- Pawnee, South Winds & White Buffalo have POSITIVE Membership growth for the year



Membership Committee

Contributions to Success:

- Scout Start- Quivira's OWN online application portal
- Increase in presence at Open houses, School talks & Recruitments

Barriers to success

- At last meeting (Q1), we had 6 professional Field Staff. We are down to 3 Field Staff now, during our busiest time.
- It is all hands-on deck for school recruitment nights, and we are having a difficult time getting them all covered. **WE NEED VOLUNTEERS!** If you can help out for even one hour on one night, please reach out to Kristy Custer (316) 706-3630 or Jancie Harader (620) 441-3115.



Property

Marc Jones
Chair

Program Committee



Administrative Services

Roger Darrow
Chair

Administrative Services

(team player and support)



Established on an ad hoc basis, these teams supply the council with the data, information, and processes needed to advance both short- and long-term objectives



Kanza Lodge Order of the Arrow

**Adam Kitt
Lodge Chief**

Special Projects

\$16,500

- Finished Special Projects
- **\$9,000** for upgrading the Audio System
- **\$7,500** for installing Starlink WiFi

Final Notes

- **Pay your dues!**
 - Kansalodge.org
- Large May QSR Ordeal
 - ~400 hours in service provided to the Quivira Scout Ranch



Council Commissioner

Matthew Galica

Supervisory Aviation Safety Inspector at Federal Aviation Administration

Council Commissioner

Commissioner Vision & Priority

OUR VISION

To prepare every eligible youth in America to become a responsible, participating citizen and leader who is guided by the Scout Oath and Law.

OUR PRIORITY

Being the single best resource for unit leaders.

2026 Focus Areas

- **Refocusing the Commissioner mission**
 - Unit Service
 - Proactive Support
 - Expanding Spear of Influence
- **Re-engagement of Existing Commissioners**
 - Increase participation & activity
 - Update our roster
- **Recruitment of New Commissioners**
 - Inspiring Scouters to become Commissioners
 - Timely Training & Deployment

Commissioner Teambuilding

- Commissioner Christmas Party
 - Dec 12, 2026
- Commissioner Retreat 2027
 - April 3, 2027
 - Location TBD + Virtual

Commissioner Awards

- **Arrowhead Honor**
 - Mike Gilbreath
 - Craig Hampton
 - Trina Fosdick
 - Caitlyn Alexander
 - Seth Verner
 - Cameron Schonlau
- **Commissioner Award for Excellence in Unit Service**
 - David Tackett

Commissioner Culture Statement

**Be the Heart.
Build Relationships.
Change Lives.**

Initiative Highlights





Council Reorganization

Kat Bruce
Council Chair of Program - Elect



State of the Council

Brian J. Nastase – Quivira Scout Executive

**Thank you everyone for all you do
for Scouting!!**



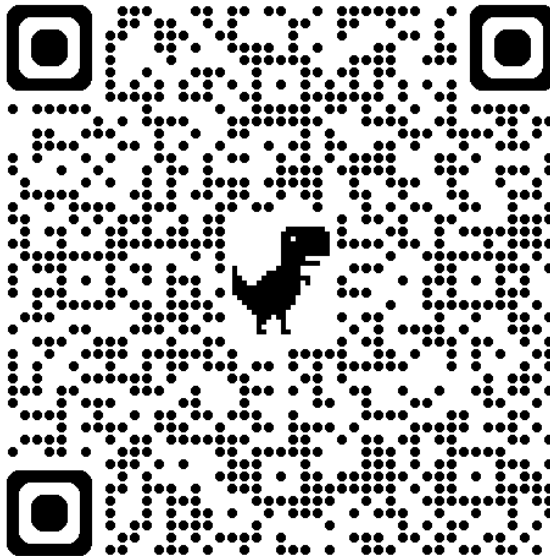
Chairman of the Board's Minute

Benjamin W. Crouch
Managing Member at Ramshorn Resources, LLC
Chairman of the Board



Closing - Feedback

Please provide your feedback so we can improve future Council Operations Meetings





Adjourn



Scouting America™

Quivira Council

Thank You!

Bill Matthews
Council Vice Chair of Program
wpmatthews@gmail.com
316-210-1985